

AUTHORIZED FEDERAL SUPPLY SERVICE
INFORMATION TECHNOLOGY SCHEDULE PRICELIST
GENERAL PURPOSE COMMERCIAL INFORMATION TECHNOLOGY
EQUIPMENT, SOFTWARE AND SERVICES

SIN 132-32 – SOFTWARE PURCHASE (Term)

Video-based training software for desktop skills and IT certification delivered through the internet by subscription.

SIN 132-33 – SOFTWARE PURCHASE (Perpetual)

Video-based training software for desktop skills and IT certification delivered on DVD or through the Internet.

SIN 132-51 - INFORMATION TECHNOLOGY (IT) PROFESSIONAL SERVICES

FPDS Code D301 IT Facility Operation and Maintenance

FPDS Code D302 IT Systems Development Services

FPDS Code D306 IT Systems Analysis Services

FPDS Code D307 Automated Information Systems Design and Integration Services

FPDS Code D308 Programming Services

FPDS Code D310 IT Backup and Security Services

FPDS Code D311 IT Data Conversion Services

FPDS Code D313 Computer Aided Design/Computer Aided Manufacturing (CAD/CAM) Services

FPDS Code D316 IT Network Management Services

FPDS Code D317 Automated News Services, Data Services, or Other Information Services

FPDS Code D399 Other Information Technology Services, Not Elsewhere Classified

Note 1: All non-professional labor categories must be incidental to and used solely to support hardware, software and/or professional services, and cannot be purchased separately.

Note 2: Offerors and Agencies are advised that the Group 70 – Information Technology Schedule is not to be used as a means to procure services which properly fall under the Brooks Act. These services include, but are not limited to, architectural, engineering, mapping, cartographic production, remote sensing, geographic information systems, and related services. FAR 36.6 distinguishes between mapping services of an A/E nature and mapping services which are not connected nor incidental to the traditionally accepted A/E Services.

Note 3: This solicitation is not intended to solicit for the reselling of IT Professional Services, except for the provision of implementation, maintenance, integration, or training services in direct support of a product. Under such circumstances the services must be performed by the publisher or manufacturer or one of their authorized agents.

Global Learning Systems, Inc.

5300 Westview Drive, Suite 405

Frederick, MD 21703

(410) 800-4000 (v) (301) 624-1733 (f)

Globallearningsystems.com

Contract Number: **GS-35F-0029K**

Period covered by Contract: **October 20, 1990 thru October 19, 2009**

General Services Administration

Federal Supply Service

Products and ordering information in this Authorized FSS Information Technology Schedule Pricelist are also available on the GSA Advantage! system. Agencies can browse GSA Advantage! by accessing the Federal Supply Service's Home Page via the Internet at <http://www.fss.gsa.gov/>

**INFORMATION FOR ORDERING ACTIVITIES APPLICABLE TO
ALL SPECIAL ITEM NUMBERS**

SPECIAL NOTICE TO AGENCIES: Small Business Participation

SBA strongly supports the participation of small business concerns in the Federal Supply Schedules Program. To enhance Small Business Participation SBA policy allows agencies to include in their procurement base and goals, the dollar value of orders expected to be placed against the Federal Supply Schedules, and to report accomplishments against these goals.

For orders exceeding the micropurchase threshold, FAR 8.404 requires agencies to consider the catalogs/pricelists of at least three schedule contractors or consider reasonably available information by using the GSA Advantage!TM on-line shopping service (www.fss.gsa.gov). The catalogs/pricelists, GSA Advantage!TM and the Federal Supply Service Home Page (www.fss.gsa.gov) contain information on a broad array of products and services offered by small business concerns.

This information should be used as a tool to assist ordering activities in meeting or exceeding established small business goals. It should also be used as a tool to assist in including small, small disadvantaged, and women-owned small businesses among those considered when selecting pricelists for a best value determination.

For orders exceeding the micropurchase threshold, customers are to give preference to small business concerns when two or more items at the same delivered price will satisfy their requirement.

1. Geographic Scope of Contract:

Domestic delivery is delivery within the 48 contiguous states, Alaska, Hawaii, Puerto Rico, Washington, DC, and U.S. Territories. Domestic delivery also includes a port or consolidation point, within the aforementioned areas, for orders received from overseas activities.

Overseas delivery is delivery to points outside of the 48 contiguous states, Washington, DC, Alaska, Hawaii, Puerto Rico, and U.S. Territories.

Offerors are requested to check one of the following boxes:

- The Geographic Scope of Contract will be domestic and overseas delivery.
- The Geographic Scope of Contract will be overseas delivery only.
- The Geographic Scope of Contract will be domestic delivery only.

For Special Item Number 132-53 Wireless Services ONLY, if awarded, list the limited geographic coverage area:

2. Contractor's Ordering Address and Payment Information:

Global Learning Systems, Inc.
Attn: Accounts Receivable
5300 Westview Drive, Suite 405
Frederick, MD 21703

Contractors are required to accept credit cards for payments equal to or less than the micro-purchase threshold for oral or written delivery orders. Credit cards will be acceptable for payment above the micro-purchase threshold. In addition, bank account information for wire transfer payments will be shown on the invoice.

The following telephone number(s) can be used by ordering activities to obtain technical and/or ordering assistance:

(410) 800-4000 x100

(800) 949-5590 x100

sales@globallearningsystems.com

When Authorized Dealers are allowed by the Contractor to bill ordering activities and accept payment, the order and/or payment must be in the name of the Contractor, in care of the Authorized Dealer.

3. LIABILITY FOR INJURY OR DAMAGE

The Contractor shall not be liable for any injury to ordering activity personnel or damage to ordering activity property arising from the use of equipment maintained by the Contractor, unless such injury or damage is due to the fault or negligence of the Contractor.

4. Statistical Data for Government Ordering Office Completion of Standard Form 279:

Block 9: G. Order/Modification Under Federal Schedule

Block 16: Data Universal Numbering System (DUNS) Number: **08 800 0703**

Block 30: Type of Contractor - **B**

- A. Small Disadvantaged Business
- B. Other Small Business
- C. Large Business
- G. Other Nonprofit Organization
- L. Foreign Contractor

Block 31: Woman-Owned Small Business - **NO**

Block 36: Contractor's Taxpayer Identification Number (TIN): **52-1302726**

4a. CAGE Code: **1RFW0**

4b. Contractor has registered with the Central Contractor Registration Database.

5. FOB Destination

6. DELIVERY SCHEDULE

a. TIME OF DELIVERY: The Contractor shall deliver to destination within the number of calendar days after receipt of order (ARO), as set forth below:

SPECIAL ITEM NUMBER	DELIVERY TIME (Days ARO)
SIN 132-32	3-5 Days
SIN 132-33	3-5 Days
SIN 132-51	N/A

b. URGENT REQUIREMENTS: When the Federal Supply Schedule contract delivery period does not meet the bona fide urgent delivery requirements of an ordering activity, ordering activities are encouraged, if time permits, to contact the Contractor for the purpose of obtaining accelerated delivery. The Contractor shall reply to the inquiry within 3 workdays after receipt. (Telephonic replies shall be confirmed by the Contractor in writing.) If the Contractor offers an accelerated delivery time acceptable to the ordering activity, any order(s) placed pursuant to the agreed upon accelerated delivery time frame shall be delivered within this shorter delivery time and in accordance with all other terms and conditions of the contract.

- 7. Discounts: Prices shown are NET Prices; Basic Discounts have been deducted.**
- a. Prompt Payment: N/A days from receipt of invoice or date of acceptance, whichever is later.
 - b. Quantity – N/A
 - c. Dollar Volume – N/A
 - d. Government Educational Institutions - **Government Educational Institutions are offered the same discounts as all other Government customers.**
 - e. Other - None

8. Trade Agreements Act of 1979, as amended:

All items are U.S. made end products, designated country end products, Caribbean Basin country end products, Canadian end products, or Mexican end products as defined in the Trade Agreements Act of 1979, as amended.

9. Statement Concerning Availability of Export Packing:

Product available under SIN 132-32 and SIN 132-33 is available packed for export.

10. Small Requirements: The minimum dollar value of orders to be issued is \$50.00

11. Maximum Order (All dollar amounts are exclusive of any discount for prompt payment.)

- a. The Maximum Order value for the following Special Item Numbers (SINs) is \$500,000:
 - Special Item Number 132-3 - Leasing of Product
 - Special Item Number 132-4 – Daily / Short Term Rental
 - Special Item Number 132-8 - Purchase of Equipment
 - Special Item Number 132-12 – Maintenance of Equipment, Repair Service, and Repair Parts/Spare Parts
 - Special Item Number 132-32 - Term Software Licenses
 - Special Item Number 132-33 - Perpetual Software Licenses
 - Special Item Number 132-34 – Maintenance of Software
 - Special Item Number 132-51 - Information Technology (IT) Professional Services
 - Special Item Number 132-52 - Electronic Commerce (EC) Services
 - Special Item Number 132-53 – Wireless Services
 - Special Item Number 132-60 – Authentication Products and Services
- b. The Maximum Order value for the following Special Item Numbers (SINs) is \$25,000:
 - Special Item Number 132-50 - Training Courses

12. ORDERING PROCEDURES FOR FEDERAL SUPPLY SCHEDULE CONTRACTS

Ordering activities shall use the ordering procedures of Federal Acquisition Regulation (FAR) 8.405 when placing an order or establishing a BPA for supplies or services. These procedures apply to all schedules.

- a. FAR 8.405-1 Ordering procedures for supplies, and services not requiring a statement of work.
- b. FAR 8.405-2 Ordering procedures for services requiring a statement of work.

13. FEDERAL INFORMATION TECHNOLOGY/TELECOMMUNICATION STANDARDS

REQUIREMENTS: ordering activities acquiring products from this Schedule must comply with the provisions of the Federal Standards Program, as appropriate (reference: NIST Federal Standards Index). Inquiries to determine whether or not specific products listed herein comply with Federal Information Processing Standards (FIPS) or Federal Telecommunication Standards (FED-STDS), which are cited by ordering activities, shall be responded to promptly by the Contractor.

13.1 FEDERAL INFORMATION PROCESSING STANDARDS PUBLICATIONS (FIPS PUBS): Information Technology products under this Schedule that do not conform to Federal Information Processing Standards (FIPS) should not be acquired unless a waiver has been granted in accordance with the applicable "FIPS Publication." Federal Information Processing Standards Publications (FIPS PUBS) are issued by the U.S. Department of Commerce, National Institute of Standards and Technology (NIST), pursuant to National Security Act. Information concerning their availability and applicability should be obtained from the National Technical Information Service (NTIS), 5285 Port Royal Road, Springfield, Virginia 22161. FIPS PUBS include voluntary standards when these are adopted for Federal use. Individual orders for FIPS PUBS should be referred to the NTIS Sales Office, and orders for subscription service should be referred to the NTIS Subscription Officer, both at the above address, or telephone number (703) 487-4650.

13.2 FEDERAL TELECOMMUNICATION STANDARDS (FED-STDS): Telecommunication products under this Schedule that do not conform to Federal Telecommunication Standards (FED-STDS) should not be acquired unless a waiver has been granted in accordance with the applicable "FED-STD." Federal Telecommunication Standards are issued by the U.S. Department of Commerce, National Institute of Standards and Technology (NIST), pursuant to National Security Act. Ordering information and information concerning the availability of FED-STDS should be obtained from the GSA, Federal Supply Service, Specification Section, 470 East L'Enfant Plaza, Suite 8100, SW, Washington, DC 20407, telephone number (202)619-8925. Please include a self-addressed mailing label when requesting information by mail. Information concerning their applicability can be obtained by writing or calling the U.S. Department of Commerce, National Institute of Standards and Technology, Gaithersburg, MD 20899, telephone number (301)975-2833.

14. CONTRACTOR TASKS / SPECIAL REQUIREMENTS (C-FSS-370) (NOV 2001)

- (a) Security Clearances: The Contractor may be required to obtain/possess varying levels of security clearances in the performance of orders issued under this contract. All costs associated with obtaining/possessing such security clearances should be factored into the price offered under the Multiple Award Schedule.
- (b) Travel: The Contractor may be required to travel in performance of orders issued under this contract. Allowable travel and per diem charges are governed by Pub .L. 99-234 and FAR Part 31, and are reimbursable by the ordering agency or can be priced as a fixed price item on orders placed under the Multiple Award Schedule. The Industrial Funding Fee does NOT apply to travel and per diem charges.

NOTE: Refer to FAR Part 31.205-46 Travel Costs, for allowable costs that pertain to official company business travel in regards to this contract.

- (c) Certifications, Licenses and Accreditations: As a commercial practice, the Contractor may be required to obtain/possess any variety of certifications, licenses and accreditations for specific FSC/service code classifications offered. All costs associated with obtaining/ possessing such certifications, licenses and accreditations should be factored into the price offered under the Multiple Award Schedule program.
- (d) Insurance: As a commercial practice, the Contractor may be required to obtain/possess insurance coverage for specific FSC/service code classifications offered. All costs associated with obtaining/possessing such insurance should be factored into the price offered under the Multiple Award Schedule program.
- (e) Personnel: The Contractor may be required to provide key personnel, resumes or skill category descriptions in the performance of orders issued under this contract. Ordering activities may require agency approval of additions or replacements to key personnel.
- (f) Organizational Conflicts of Interest: Where there may be an organizational conflict of interest as determined by the

ordering agency, the Contractor's participation in such order may be restricted in accordance with FAR Part 9.5.

- (g) Documentation/Standards: The Contractor may be requested to provide products or services in accordance with rules, regulations, OMB orders, standards and documentation as specified by the agency's order.
- (h) Data/Deliverable Requirements: Any required data/deliverables at the ordering level will be as specified or negotiated in the agency's order.
- (i) Government-Furnished Property: As specified by the agency's order, the Government may provide property, equipment, materials or resources as necessary.
- (j) Availability of Funds: Many Government agencies' operating funds are appropriated for a specific fiscal year. Funds may not be presently available for any orders placed under the contract or any option year. The Government's obligation on orders placed under this contract is contingent upon the availability of appropriated funds from which payment for ordering purposes can be made. No legal liability on the part of the Government for any payment may arise until funds are available to the ordering Contracting Officer.

15. CONTRACT ADMINISTRATION FOR ORDERING ACTIVITIES: Any ordering activity, with respect to any one or more delivery orders placed by it under this contract, may exercise the same rights of termination as might the GSA Contracting Officer under provisions of FAR 52.212-4, paragraphs (l) Termination for the ordering activity's convenience, and (m) Termination for Cause (See C.1.)

16. GSA Advantage!

GSA Advantage! is an on-line, interactive electronic information and ordering system that provides on-line access to vendors' schedule prices with ordering information. GSA Advantage! will allow the user to perform various searches across all contracts including, but not limited to:

- (1) Manufacturer;
- (2) Manufacturer's Part Number; and
- (3) Product categories.

Agencies can browse GSA Advantage! by accessing the Internet World Wide Web utilizing a browser (ex.: NetScape). The Internet address is <http://www.fss.gsa.gov/>.

17. PURCHASE OF OPEN MARKET ITEMS

NOTE: Open Market Items are also known as incidental items, noncontract items, non-Schedule items, and items not on a Federal Supply Schedule contract. ODCs (Other Direct Costs) are not part of this contract and should be treated as open market purchases. Ordering Activities procuring open market items must follow FAR 8.402(f).

For administrative convenience, an ordering activity contracting officer may add items not on the Federal Supply Multiple Award Schedule (MAS) -- referred to as open market items -- to a Federal Supply Schedule blanket purchase agreement (BPA) or an individual task or delivery order, **only if-**

- (1) All applicable acquisition regulations pertaining to the purchase of the items not on the Federal Supply Schedule have been followed (e.g., publicizing (Part 5), competition requirements (Part 6), acquisition of commercial items (Part 12), contracting methods (Parts 13, 14, and 15), and small business programs (Part 19));
- (2) The ordering activity contracting officer has determined the price for the items not on the Federal Supply Schedule is fair and reasonable;
- (3) The items are clearly labeled on the order as items not on the Federal Supply Schedule; and
- (4) All clauses applicable to items not on the Federal Supply Schedule are included in the order.

18. CONTRACTOR COMMITMENTS, WARRANTIES AND REPRESENTATIONS

a. For the purpose of this contract, commitments, warranties and representations include, in addition to those agreed to for the entire schedule contract:

- (1) Time of delivery/installation quotations for individual orders;
- (2) Technical representations and/or warranties of products concerning performance, total system performance and/or configuration, physical, design and/or functional characteristics and capabilities of a product/equipment/ service/software package submitted in response to requirements which result in orders under this schedule contract.
- (3) Any representations and/or warranties concerning the products made in any literature, description, drawings and/or specifications furnished by the Contractor.

b. The above is not intended to encompass items not currently covered by the GSA Schedule contract.

19. OVERSEAS ACTIVITIES

The terms and conditions of this contract shall apply to all orders for installation, maintenance and repair of equipment in areas listed in the pricelist outside the 48 contiguous states and the District of Columbia, except as indicated below:

N/A

Upon request of the Contractor, the ordering activity may provide the Contractor with logistics support, as available, in accordance with all applicable ordering activity regulations. Such ordering activity support will be provided on a reimbursable basis, and will only be provided to the Contractor's technical personnel whose services are exclusively required for the fulfillment of the terms and conditions of this contract.

20. BLANKET PURCHASE AGREEMENTS (BPAs)

The use of BPAs under any schedule contract to fill repetitive needs for supplies or services is allowable. BPAs may be established with one or more schedule contractors. The number of BPAs to be established is within the discretion of the ordering activity establishing the BPA and should be based on a strategy that is expected to maximize the effectiveness of the BPA(s). Ordering activities shall follow FAR 8.405-3 when creating and implementing BPA(s).

21. CONTRACTOR TEAM ARRANGEMENTS

Contractors participating in contractor team arrangements must abide by all terms and conditions of their respective contracts. This includes compliance with Clauses 552.238-74, Industrial Funding Fee and Sales Reporting, i.e., each contractor (team member) must report sales and remit the IFF for all products and services provided under its individual contract.

22. INSTALLATION, DEINSTALLATION, REINSTALLATION

The Davis-Bacon Act (40 U.S.C. 276a-276a-7) provides that contracts in excess of \$2,000 to which the United States or the District of Columbia is a party for construction, alteration, or repair (including painting and decorating) of public buildings or public works with the United States, shall contain a clause that no laborer or mechanic employed directly upon the site of the work shall received less than the prevailing wage rates as determined by the Secretary of Labor. The requirements of the Davis-Bacon Act do not apply if the construction work is incidental to the furnishing of supplies, equipment, or services. For example, the requirements do not apply to simple installation or alteration of a public building or public work that is incidental to furnishing supplies or equipment under a supply contract. However, if the construction, alteration or repair is segregable and exceeds \$2,000, then the requirements of the Davis-Bacon Act applies.

The ordering activity issuing the task order against this contract will be responsible for proper administration and

enforcement of the Federal labor standards covered by the Davis-Bacon Act. The proper Davis-Bacon wage determination will be issued by the ordering activity at the time a request for quotations is made for applicable construction classified installation, deinstallation, and reinstallation services under SIN 132-8.

23. SECTION 508 COMPLIANCE.

If applicable, Section 508 compliance information on the supplies and services in this contract are available in Electronic and Information Technology (EIT) at the following:

www.globallearningsystems.com

The EIT standard can be found at: www.Section508.gov/.

24. PRIME CONTRACTOR ORDERING FROM FEDERAL SUPPLY SCHEDULES.

Prime Contractors (on cost reimbursement contracts) placing orders under Federal Supply Schedules, on behalf of an ordering activity, shall follow the terms of the applicable schedule and authorization and include with each order –

- (a) A copy of the authorization from the ordering activity with whom the contractor has the prime contract (unless a copy was previously furnished to the Federal Supply Schedule contractor); and
- (b) The following statement:

This order is placed under written authorization from _____ dated _____. In the event of any inconsistency between the terms and conditions of this order and those of your Federal Supply Schedule contract, the latter will govern.

25. INSURANCE—WORK ON A GOVERNMENT INSTALLATION (JAN 1997)(FAR 52.228-5)

- (a) The Contractor shall, at its own expense, provide and maintain during the entire performance of this contract, at least the kinds and minimum amounts of insurance required in the Schedule or elsewhere in the contract.
- (b) Before commencing work under this contract, the Contractor shall notify the Contracting Officer in writing that the required insurance has been obtained. The policies evidencing required insurance shall contain an endorsement to the effect that any cancellation or any material change adversely affecting the Government's interest shall not be effective—
 - (1) For such period as the laws of the State in which this contract is to be performed prescribe; or
 - (2) Until 30 days after the insurer or the Contractor gives written notice to the Contracting Officer, whichever period is longer.
- (c) The Contractor shall insert the substance of this clause, including this paragraph (c), in subcontracts under this contract that require work on a Government installation and shall require subcontractors to provide and maintain the insurance required in the Schedule or elsewhere in the contract. The Contractor shall maintain a copy of all subcontractors' proofs of required insurance, and shall make copies available to the Contracting Officer upon request.

26. SOFTWARE INTEROPERABILITY.

Offerors are encouraged to identify within their software items any component interfaces that support open standard interoperability. An item's interface may be identified as interoperable on the basis of participation in a Government agency-sponsored program or in an independent organization program. Interfaces may be identified by reference to an interface registered in the component registry located at <http://www.core.gov>.

27. ADVANCE PAYMENTS

A payment under this contract to provide a service or deliver an article for the United States Government may not be

more than the value of the service already provided or the article already delivered. Advance or pre-payment is not authorized or allowed under this contract. (31 U.S.C. 3324)

**TERMS AND CONDITIONS APPLICABLE TO
TERM SOFTWARE LICENSES (SPECIAL ITEM NUMBER 132-32),
PERPETUAL SOFTWARE LICENSES (SPECIAL ITEM NUMBER 132-33) AND
MAINTENANCE (SPECIAL ITEM NUMBER 132-34) OF GENERAL PURPOSE
COMMERCIAL INFORMATION TECHNOLOGY SOFTWARE**

1. INSPECTION/ACCEPTANCE

The Contractor shall only tender for acceptance those items that conform to the requirements of this contract. The ordering activity reserves the right to inspect or test any software that has been tendered for acceptance. The ordering activity may require repair or replacement of nonconforming software at no increase in contract price. The ordering activity must exercise its post acceptance rights (1) within a reasonable time after the defect was discovered or should have been discovered; and (2) before any substantial change occurs in the condition of the software, unless the change is due to the defect in the software.

2. GUARANTEE/WARRANTY

a. Unless specified otherwise in this contract, the Contractor's standard commercial guarantee/warranty as stated in the contract's commercial pricelist will apply to this contract.

KeyStone (KLS) warrants that the Software, if operated as directed, will substantially achieve the functionality described in the Software Documentation. KLS does not warrant, however, that your use of the Software will be uninterrupted or that the operation of the Software will be error-free or secure. KLS also warrants that the media containing the Software and other Courseware materials will be free from defects in material and workmanship for a period of ninety (90) days following the date of activation. In the event KLS receives written notice from you of any defects within the warranty period, KLS in its sole discretion shall: (i) replace your defective media or materials; or (ii) in the case of defective Software media, advise you how to achieve substantially the same functionality with the Software as described in the Software Documentation through a procedure different from that set forth in the Software Documentation. The sole liability of KLS for any defect or breach of warranty shall be the remedies set forth herein.

The foregoing are limited warranties and are the only warranties made by kls. Kls hereby disclaims all other warranties of any kind, whether express or implied, including but not limited to any warranty of noninfringement or any warranty of mercantability or fitness for a particular purpose. The limited warranties give you specific legal rights, and you may have other legal rights that vary from state to state or by jurisdiction. No kls employee, agent, supplier or reseller is authorized to make any modifications, extensions or additions to the warranty.

Notwithstanding any other provision herein, the limited warranties shall immediately terminate if: (i) any modifications are made to the Software by you at any time; (ii) the Courseware media or materials are subjected to accident, abuse, or improper use; (iii) the Software is used on or in conjunction with hardware or programs other than the unmodified version of hardware and programs with which the Software was designed to be used as described in the Software Documentation; or (iv) you violate any of the terms or conditions of this License.

3. TECHNICAL SERVICES

KLS shall provide the Software to you electronically, either pre-loaded or on media in machine-readable form. This license does not grant you any right to any enhancement or update to the Software or other Courseware materials. Enhancements and updates, if available, may be obtained by you at KLS's then current standard pricing, terms and conditions. This License does not grant you any rights to receive Support from KLS with respect to the

Courseware. Support, if available, must be purchased separately and will be governed by a separate agreement.

4. SOFTWARE MAINTENANCE

Not applicable

5. PERIODS OF TERM LICENSES (132-32)

- a. The Contractor shall honor orders for periods for the duration of the contract period or a lesser period of time.
- b. Term licenses may be discontinued by the ordering activity on thirty (30) calendar days written notice to the Contractor.
- c. Annual Funding. When annually appropriated funds are cited on an order for term licenses, the period of the term licenses shall automatically expire on September 30 of the contract period, or at the end of the contract period, whichever occurs first. Renewal of the term licenses citing the new appropriation shall be required, if the term licenses is to be continued during any remainder of the contract period.
- d. Cross-Year Funding Within Contract Period. Where an ordering activity's specific appropriation authority provides for funds in excess of a 12 month (fiscal year) period, the ordering activity may place an order under this schedule contract for a period up to the expiration of the contract period, notwithstanding the intervening fiscal years.
- e. Ordering activities should notify the Contractor in writing thirty (30) calendar days prior to the expiration of an order, if the term license is to be terminated at that time. Orders for the continuation of term licenses will be required if the term licenses is to be continued during the subsequent period.

6. CONVERSION FROM TERM LICENSE TO PERPETUAL LICENSE

Not Applicable

7. TERM LICENSE CESSATION

Not Applicable

8. UTILIZATION LIMITATIONS - (132-32, 132-33, AND 132-34)

- a. Software acquisition is limited to commercial computer software defined in FAR Part 2.101.
- b. When acquired by the ordering activity, commercial computer software and related documentation so legend shall be subject to the following:
 - (1) Title to and ownership of the software and documentation shall remain with the Contractor, unless otherwise specified.
 - (2) Software licenses are by site and by ordering activity. An ordering activity is defined as a cabinet level or independent ordering activity. The software may be used by any subdivision of the ordering activity (service, bureau, division, command, etc.) that has access to the site the software is placed at, even if the subdivision did not participate in the acquisition of the software. Further, the software may be used on a sharing basis where multiple agencies have joint projects that can be satisfied by the use of the software placed at one ordering activity's site. This would allow other agencies access to one ordering activity's database. For ordering activity public domain databases, user agencies and third parties may use the computer program to enter, retrieve, analyze and present data. The user ordering activity will take appropriate action by instruction, agreement, or otherwise, to protect the Contractor's proprietary property with any third parties that are permitted access to the computer programs and documentation in connection with the user ordering activity's permitted use of the computer programs and documentation. For purposes

of this section, all such permitted third parties shall be deemed agents of the user ordering activity.

(3) Except as is provided in paragraph 8.b(2) above, the ordering activity shall not provide or otherwise make available the software or documentation, or any portion thereof, in any form, to any third party without the prior written approval of the Contractor. Third parties do not include prime Contractors, subcontractors and agents of the ordering activity who have the ordering activity's permission to use the licensed software and documentation at the facility, and who have agreed to use the licensed software and documentation only in accordance with these restrictions. This provision does not limit the right of the ordering activity to use software, documentation, or information therein, which the ordering activity may already have or obtains without restrictions.

(4) The ordering activity shall have the right to use the computer software and documentation with the computer for which it is acquired at any other facility to which that computer may be transferred, or in cases of disaster recovery, the ordering activity has the right to transfer the software to another site if the ordering activity site for which it is acquired is deemed to be unsafe for ordering activity personnel; to use the computer software and documentation with a backup computer when the primary computer is inoperative; to copy computer programs for safekeeping (archives) or backup purposes; to transfer a copy of the software to another site for purposes of benchmarking new hardware and/or software; and to modify the software and documentation or combine it with other software, provided that the unmodified portions shall remain subject to these restrictions.

(5) "Commercial Computer Software" may be marked with the Contractor's standard commercial restricted rights legend, but the schedule contract and schedule pricelist, including this clause, "Utilization Limitations" are the only governing terms and conditions, and shall take precedence and supersede any different or additional terms and conditions included in the standard commercial legend.

9. SOFTWARE CONVERSIONS - (132-32 AND 132-33)

Full monetary credit will be allowed to the ordering activity when conversion from one version of the software to another is made as the result of a change in operating system, or from one computer system to another. Under a perpetual license (132-33), the purchase price of the new software shall be reduced by the amount that was paid to purchase the earlier version. Under a term license (132-32), conversion credits which accrued while the earlier version was under a term license shall carry forward and remain available as conversion credits which may be applied towards the perpetual license price of the new version.

10. DESCRIPTIONS AND EQUIPMENT COMPATIBILITY

The Contractor shall include, in the schedule pricelist, a complete description of each software product and a list of equipment on which the software can be used. Also, included shall be a brief, introductory explanation of the modules and documentation which are offered.

11. RIGHT-TO-COPY PRICING

Not applicable

**GSA APPROVED PRICING
SPREADSHEET - 7/1/07**

SPECIAL ITEM NUMBER 132-32/33

OFFEROR: Global Learning Systems

**MANUFACTURER'S NAME: KeyStone
Learning Systems**

MFR. Part #	Product Description	GSA Price
2347-1	Access 2007- Essentials- Beg/Int/Adv on DVD-ROM: Single User	\$136.17
2347-2	Access 2007- Essentials- Beg/Int/Adv on DVD-ROM: Lending Library	\$393.10
2347-3	Access 2007- Essentials- Beg/Int/Adv on DVD-ROM: Single User	\$136.17
1488	Access 2000 - Advanced Level on DVD-ROM	\$30.20
1491	Access 2000 - Advanced Level on video	\$30.20
1486	Access 2000 - Beginner Level on DVD-ROM	\$30.20
1489	Access 2000 - Beginner Level on video	\$30.20
1931	Access 2000 - Expert Topics on DVD-ROM	\$30.20
1487	Access 2000 - Intermediate Level on DVD-ROM	\$30.20
1490	Access 2000 - Intermediate Level on video	\$30.20
1932	Access 2000 - Web Security on DVD-ROM	\$30.20
1291	Access 2000 Developer Series 16 CDs	\$516.87
1290	Access 2000 Developer Series of 16 videos	\$516.87
1286	Access 2000 Essentials - Beg/Int/Adv - DVD-ROM	\$85.43
1482	Access 2000 Essentials - Beg/Int/Adv - 3 videos	\$85.43
1286-LL	Access 2000 Essentials - Beg/Int/Adv - on DVD- ROM - Lending Library License	\$258.01
1288	Access 2000 Power User Beg/Int/Adv, Expert, Web DVD-ROM	\$171.72

OFFEROR: Global Learning Systems**MANUFACTURER'S NAME: KeyStone Learning Systems**

MFR. Part #	Product Description	GSA Price
1289	Access 2000 Power User Set of 5 videos	\$171.72
1994	Beg/Int/Adv, Expert, Web Access 2002 (XP) Desktop Development	\$603.16
1836	Access XP Advanced Level - On-line Delivery (12 month subscription)	\$30.20
1477	Access XP Advanced Level on DVD-ROM - Desktop Learning Library Edition	\$30.20
1485	Access XP Advanced Level on video	\$30.20
1834	Access XP Beginner Level - On-line Delivery (12 month subscription)	\$30.20
1475	Access XP Beginner Level on DVD-ROM - Desktop Learning Library Edition	\$30.20
1483	Access XP Beginner Level on Video	\$64.72
1469	Access XP Essentials Beg/Int/Adv - on video - VHS	\$85.43
1712	Access XP Essentials Beg/Int/Adv - On-line Delivery (12 month subscription)	\$85.43
1332	Access XP Essentials Beg/Int/Adv on DVD-ROM - Desktop Learning Library Edition	\$85.43
1823	Access XP Essentials Beg/Int/Adv on DVD-ROM - Desktop Learning Library Edition	\$111.31
1835	Access XP Intermediate - On-line Delivery (12 month subscription)	\$30.20
1476	Access XP Intermediate Level on DVD-ROM - Desktop Learning Library Edition	\$30.20
1484	Access XP Intermediate Level on video	\$64.72

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OFFEROR: Global Learning Systems

**MANUFACTURER'S NAME: KeyStone
Learning Systems**

MFR. Part #	Product Description	GSA Price
1174	Active Server Pages (ASP 3) 6-level set on DVD-ROM - Desktop Learning Library Edition	\$430.58
1920	Active Server Pages 3 - 6 Levels - On-line Delivery (12 month subscription)	\$430.58
1621	Advanced Java Programming - On-line Delivery (12 month subscription)	\$430.58
1225	Advanced Java Programming on DVD-ROM - Desktop Learning Library Edition	\$430.58
2307-1	ASP.NET 2.0 for Visual Basic 2005 Essentials on DVD-ROM	\$307.55
2307-2	ASP.NET 2.0 for Visual Basic 2005 Essentials on DVD-ROM - Lending License	\$924.17
2307-3	ASP.NET 2.0 for Visual Basic 2005 Essentials Online - 365 day license	\$307.55
1560	ASP.NET - 5 Levels - On-line Delivery (12 month subscription)	\$344.30
2037	ASP.NET - VB.NET Bundle - 12-level set on DVD-ROM - Desktop Learning Library Edition	\$430.58
2037LL	ASP.NET - VB.NET Bundle - 12-level set on DVD-ROM - Desktop Learning Library Edition - Lending Library	\$1,548.90
1176	ASP.NET 5-level set on DVD-ROM - Desktop Learning Library Edition	\$344.30
1917	AutoCad 2000 - Complete - On-line Delivery (12 month subscription)	\$516.87
1185	AutoCad 2000 - Complete - VHS	\$516.87
1911	AutoCad 2000 - Level 1 - On-line Delivery (12 month subscription)	\$85.43

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OFFEROR: Global Learning Systems

**MANUFACTURER'S NAME: KeyStone
Learning Systems**

MFR. Part #	Product Description	GSA Price
1528	AutoCad 2000 - Level 1 on DVD-ROM - Desktop Learning Library Edition	\$86.29
1912	AutoCad 2000 - Level 2 - On-line Delivery (12 month subscription)	\$85.43
1529	AutoCad 2000 - Level 2 on DVD-ROM - Desktop Learning Library Edition	\$86.29
1913	AutoCad 2000 - Level 3 - On-line Delivery (12 month subscription)	\$85.43
1530	AutoCad 2000 - Level 3 on DVD-ROM - Desktop Learning Library Edition	\$86.29
1914	AutoCad 2000 - Level 4 - On-line Delivery (12 month subscription)	\$85.43
1531	AutoCad 2000 - Level 4 on DVD-ROM - Desktop Learning Library Edition	\$86.29
1915	AutoCad 2000 - Level 5 - On-line Delivery (12 month subscription)	\$85.43
1532	AutoCad 2000 - Level 5 on DVD-ROM - Desktop Learning Library Edition	\$86.29
1916	AutoCad 2000 - Level 6 - On-line Delivery (12 month subscription)	\$85.43
1533	AutoCad 2000 - Level 6 on DVD-ROM - Desktop Learning Library Edition	\$86.29
1183	AutoCad 2000 - Levels 1-6 on DVD-ROM - Desktop Learning Library Edition	\$387.44
1184	AutoCad 2000 - Levels 1-6 on video - 6 VHS tapes	\$516.87
1182	AutoCad 2000 3D - only on video -3 VHS tapes	\$171.72
1186	AutoCad 2000 Complete - on DVD-ROM/VHS - Desktop Learning Library Edition	\$516.87
1479	AutoCad 2002 update - only on video - VHS	\$85.43

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OFFEROR: Global Learning Systems

**MANUFACTURER'S NAME: KeyStone
Learning Systems**

MFR. Part #	Product Description	GSA Price
1553	Building Windows Applications Using Visual Studio.NET (2003) - 5-level set on DVD-ROM - Desktop Learning Library Edition	\$427.13
1188	C# .NET - on video - VHS	\$430.58
1583	C# .NET - On-line Delivery (12 month subscription)	\$430.58
1187	C# .NET on DVD-ROM - Desktop Learning Library Edition	\$258.01
1189	C++ Advanced Programming - on video - VHS	\$430.58
1585	C++ Advanced Programming - On-line Delivery (12 month subscription)	\$430.58
1190	C++ Advanced Programming on DVD-ROM - Desktop Learning Library Edition	\$344.30
1194	CCNA 2-Learning Cisco 2 - Levels 1-6 on DVD-ROM - Desktop Learning Library Edition	\$344.30
1598	CCNP- Building Scalable Networks - On-line Delivery (12 month subscription)	\$516.87
2036	CCNP- Building Scalable Networks on DVD-ROM - Desktop Learning Library Edition	\$344.30
1594	CCNP Multilayered Switched - On-line Delivery (12 month subscription)	\$516.87
1198	CCNP Multilayered Switched on DVD-ROM - Desktop Learning Library Edition	\$387.44

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OFFEROR: Global Learning Systems

**MANUFACTURER'S NAME: KeyStone
Learning Systems**

MFR. Part #	Product Description	GSA Price
1203	CCNP-Remote Access Networks - On-line Delivery (12 month subscription)	\$516.87
1200	CCNP-Remote Access Networks on DVD-ROM - Desktop Learning Library Edition	\$516.87
BUNDLE1	Certification Bundle - 2003 MCSE, CompTIA A+, CCNA 2.0 on DVD-ROM - Desktop Learning Library Edition	\$1,724.93
1557	Cisco Call Manager 3.3 Update on DVD-ROM - Desktop Learning Library Edition	\$85.43
CCNA3-ALL-LL	Cisco CCNA (Exams 640-801 CCNA, 640-821 INTRO & 640-811 CSPFA) on DVD-ROM - Desktop Learning Library Edition - Lending Library	\$3,010.64
CCNA3-ALL	Cisco CCNA (Exams 640-801 CCNA, 640-821 INTRO & 640-811 CSPFA) on DVD-ROM - Desktop Learning Library Edition	\$862.03
1600	Cold Fusion 4.5 - On-line Delivery (12 month subscription)	\$171.72
2032	Cold Fusion 4.5 3-level set on DVD-ROM - Desktop Learning Library Edition	\$85.43
2020	CompTIA - A+ /Network+ 9-level Bundle on DVD-ROM - Desktop Learning Library Edition	\$430.58
1470	CompTIA - A+ Certification - 4 videos	\$430.58
1824	CompTIA - A+ Certification - On-line Delivery (12 month subscription)	\$430.58
1471	CompTIA - A+ Certification 5-level set on DVD-ROM - Desktop Learning Library Edition	\$258.01

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**MANUFACTURER'S NAME: KeyStone
Learning Systems**

MFR. Part #	Product Description	GSA Price
1471L	CompTIA - A+ Certification	\$775.74
	5-level set on DVD-ROM -	
	Desktop Learning Library	
	Edition - Lending Library	
1552	CompTIA - i-NET+ 4 video	\$344.30
	set	
1218	CompTIA - i-NET+ 4-level	\$258.01
	set on DVD-ROM - Desktop	
	Learning Library Edition	
1614	CompTIA - i-NET+ On-line	\$344.30
	Delivery (12 month	
	subscription)	
2309-1	CompTIA Network+ 2005	\$307.55
	Certification on DVD-ROM:	
	Single User **PRE-SALE**	
2309-2	CompTIA Network+ 2005	\$924.17
	Certification on DVD-ROM:	
	Single User **PRE-SALE**	
2309-3	CompTIA Network+ 2005	\$307.55
	Certification on DVD-ROM:	
	Single User **PRE-SALE**	
2317-1	CompTIA Security+ 2005	\$307.55
	on DVD-ROM: Single	
	User**PRE-SALE**	
2317-2	CompTIA Security+ 2005	\$924.17
	on DVD-ROM: Single	
	User**PRE-SALE**	
2317-3	CompTIA Security+ 2005	\$307.55
	on DVD-ROM: Lending	
	License**PRE-SALE**	
CTIA-SERVER04	CompTIA Server+ 2004	\$282.88
	Online: 365-day	
	License**PRE-SALE**	
CTIA-SERVER04-LL	CompTIA Server+ 2004 on	\$850.18
	DVD-ROM: Lending	
	License**PRE-SALE**	
CTIA-SERVER04-OL	CompTIA Server+ 2004	\$282.88
	Online: 365-day	
	License**PRE-SALE**	
CTIA-2005-BUNDLE	CompTIA Server+ 2004, Network+ 2005, and A+ 2005 Bundle on DVD-ROM: Single User **PRE-SALE**	\$719.91

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**MANUFACTURER'S NAME: KeyStone
Learning Systems**

MFR. Part #	Product Description	GSA Price
CTIA-2005-BUNDLE-LL	CompTIA Server+ 2004, Network+ 2005, and A+ 2005 Bundle on DVD-ROM: Lending License **PRE-SALE**	\$2,164.35
CTIA-2005-BUNDLE 1249	CompTIA Server+ 2004, Network+ 2005, and A+ 2005 Bundle Online: 365-day License **PRE-SALE**	\$719.91
1250	CompTIA - Network+ 2002 4-level set on DVD-ROM - Desktop Learning Library Edition	\$258.01
APLUS05-E	CompTIA - Network+ 2002 on 4 videos - VHS	\$344.30
APLUS05-E	CompTIA A+ Certification 2005 - Core Hardware Exam 220-301 & OS Technological Exam 220-302 - on DVD-ROM ** Pre-Sale ** - Desktop Learning Library Edition	\$775.74
APLUS05-OS	CompTIA A+ Certification 2005 - OS Technological Exam 220-302 - on DVD-ROM ** Pre-Sale ** - Desktop Learning Library Edition	\$396.07
CTIA-NETWORK05	CompTIA Network+ 2005 on DVD-ROM ***Pre-Sale*** - Desktop Learning Library Edition	\$396.07
CSAT	Computer Security Awareness (CSAT) - Online *** Presale ***	\$50.91
1206	Corel Draw 10 Suite w/PhotoPaint on DVD-ROM - Desktop Learning Library Edition	\$85.43
1602	Corel Draw 10 Suite w/PhotoPaint, Rave plus more! On-line Delivery (12 month subscription)	\$111.31
2302-1	Crystal Reports XI Essentials on DVD-ROM	\$384.62

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**MANUFACTURER'S NAME: KeyStone
Learning Systems**

MFR. Part #	Product Description	GSA Price
2302-2	Crystal Reports XI Essentials on DVD-ROM - Lending License	\$1,155.41
2302-3	Crystal Reports XI Essentials Online - 365 day license	\$384.62
1684	Crystal Reports 8 - On-line Delivery (12 month subscription)	\$258.01
1297	Crystal Reports 8 on DVD-ROM - Desktop Learning Library Edition	\$344.30
2308-1	Dreamweaver MX 2004/8 Essentials on DVD-ROM: Single User **PRE-SALE**	\$307.55
2308-2	Dreamweaver MX 2004/8 Essentials on DVD-ROM: Lending License **PRE-SALE**	\$924.17
2308-3	Dreamweaver MX 2004/8 Essentials Online: 365-day License **PRE-SALE**	\$307.55
2348-1	Excel 2007 Essentials Beg/Int/Adv - on DVD-ROM	\$122.56
2348-2	Excel 2007 Essentials Beg/Int/Adv - on DVD-ROM - Lending License	\$353.79
2348-3	Excel 2007 Essentials Beg/Int/Adv - Online - 365-day license	\$122.56
1305	Excel 2000 10 Levels Single User - on video - VHS	\$258.01
1508	Excel 2000 Advanced Level on CD	\$30.20
1509	Excel 2000 Advanced Level on Video	\$30.20
1301	Excel 2000 Beg/Int/Adv - on CD	\$85.43
1301-LL	Excel 2000 Beg/Int/Adv - on CD - Lending Library License	\$258.01
1302	Excel 2000 Beg/Int/Adv -- on video - VHS	\$85.43
1504	Excel 2000 Beginner Level on CD	\$30.20

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**MANUFACTURER'S NAME: KeyStone
Learning Systems**

MFR. Part #	Product Description	GSA Price
1505	Excel 2000 Beginner Level on Video	\$30.20
1304A	Excel 2000 Charts on CD	\$30.20
1304A-LL	Excel 2000 Charts on CD-ROM - Lending Library License	\$103.42
1304	Excel 2000 Complete - 10 CDs	\$258.01
1304LL	Excel 2000 Complete - 10 CDs - Lending Library	\$862.03
1506	Excel 2000 Intermediate Level on CD	\$30.20
1507	Excel 2000 Intermediate Level on Video	\$30.20
E2KPIVOTCD-LL	Excel 2000 Pivot Tables on CD-ROM - Lending Library License	\$194.15
E2KPIVOTCD	Excel 2000 Pivot Tables, CD	\$30.20
1865	Excel XP Advanced - On-line Delivery (12 month subscription)	\$30.20
1514	Excel XP Advanced on DVD-ROM - Desktop Learning Library Edition	\$64.72
1515	Excel XP Advanced on Video	\$30.20
1861	Excel XP Beginner - On-line Delivery (12 month subscription)	\$30.20
1510	Excel XP Beginner on DVD-ROM - Desktop Learning Library Edition	\$64.72
1511	Excel XP Beginner on Video	\$30.20
1306	Excel XP Essentials Beg/Int/Adv -on 3 videos	\$85.43
1307	Excel XP Essentials Beg/Int/Adv on DVD-ROM - Desktop Learning Library Edition	\$85.43

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**MANUFACTURER'S NAME: KeyStone
Learning Systems**

MFR. Part #	Product Description	GSA Price
1306L	Excel XP Essentials Beg/Int/Adv on DVD-ROM - Desktop Learning Library Edition - Lending Library	\$258.01
1694	Excel XP Essentials Beg/Int/Adv -On-line Delivery (12 month subscription)	\$85.43
1864	Excel XP Intermediate - On-line Delivery (12 month subscription)	\$30.20
1512	Excel XP Intermediate on DVD-ROM - Desktop Learning Library Edition	\$64.72
1513	Excel XP Intermediate on Video	\$30.20
2313-1	Exchange 2003 MCSE Exam 70-284 Implementing and Managing Microsoft Exchange Server 2003 on DVD-ROM: Single User	\$384.62
2313-2	Exchange 2003 MCSE Exam 70-284 Implementing and Managing Microsoft Exchange Server 2003 on DVD-ROM: Lending License	\$1,155.41
2313-3	Exchange 2003 MCSE Exam 70-284 Implementing and Managing Microsoft Exchange Server 2003 Online: 365-day License	\$384.62
1962	Exchange Server 2000 System Administration on DVD-ROM - Desktop Learning Library Edition	\$258.01
2306-1	Flash 8 for Designers on DVD-ROM	\$153.39
2306-2	Flash 8 for Designers on DVD-ROM - Lending License	\$459.39
2306-3	Flash 8 for Designers Online - 365 Day License	\$153.39

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OFFEROR: Global Learning Systems

**MANUFACTURER'S NAME: KeyStone
Learning Systems**

MFR. Part #	Product Description	GSA Price
1210	Flash 5 - on video - VHS	\$344.30
1606	Flash 5 - On-line Delivery (12 month subscription)	\$344.30
1211	Flash 5 on DVD-ROM - Desktop Learning Library Edition	\$344.30
1320A	Frontpage 2000 Advanced on CD	\$30.20
1320	FrontPage 2000 Beg/Int/Adv - on CD	\$85.43
1321	FrontPage 2000 Beg/Int/Adv - on video - VHS	\$85.43
1320B	FrontPage 2000 Beginning - on CD	\$30.20
1320I	FrontPage 2000 Intermediate - on CD	\$30.20
1252	GroupWise 6.0 End User Training Beg/Int/Adv - on video - VHS	\$85.43
1646	GroupWise 6.0 End User Training Beg/Int/Adv - On- line Delivery (12 month subscription)	\$137.20
1251	GroupWise 6.0 End User Training Beg/Int/Adv on DVD-ROM - Desktop Learning Library Edition	\$85.43
1214	HTML 4 Levels 1-6 - CD	\$171.72
1212	HTML 4 Levels 1-6 & Dynamic HTML Levels - CD	\$258.01
1217	HTML-Dynamic HTML Levels 1-3 - on CD	\$68.17
1919	Internet Information Server 5 - 3 Levels - On-line Delivery (12 month subscription)	\$214.86
1222	Internet Information Server 5, 3-level set on DVD-ROM - Desktop Learning Library Edition	\$128.57

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**MANUFACTURER'S NAME: KeyStone
Learning Systems**

MFR. Part #	Product Description	GSA Price
1268	Intro to PERL 5 Programming - on video - VHS	\$128.57
1625	Introduction to Java Programming - On-line Delivery (12 month subscription)	\$128.57
1229	Introduction to Java Programming on DVD- ROM - Desktop Learning Library Edition	\$499.62
1224	Introduction to Programming	\$50.91
1918	Introduction to Telecom Networks - 5 Levels - On- line Delivery (12 month subscription)	\$301.15
1555	Introduction to Telecom Networks 5-level set on DVD-ROM - Desktop Learning Library Edition	\$301.15
2033	Java 2.0 - 8 CD Set	\$223.49
2033LL	Java 2.0 - 8 CD Set - Lending Library	\$599.71
1227	JAVA GUI Programming on DVD-ROM - Desktop Learning Library Edition	\$499.62
1231	Java J2EE Complete - 16 levels on DVD-ROM - Desktop Learning Library Edition	\$686.00
1234	Java JDBC and Servlets - on video - VHS	\$499.62
1629	Java JDBC and Servlets - On-line Delivery (12 month subscription)	\$499.62
1233	Java JDBC and Servlets on DVD-ROM - Desktop Learning Library Edition	\$499.62
1235	JavaScript - on 3 videos - VHS	\$171.72
1468	Lean 6 Sigma - Complete Series on CD-ROM	\$214.86

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OFFEROR: Global Learning Systems

**MANUFACTURER'S NAME: KeyStone
Learning Systems**

MFR. Part #	Product Description	GSA Price
1236	Lean 6 Sigma: Customer Value on CD-ROM	\$86.25
1697	Lotus Notes 5 - 8 Levels - On-line Delivery (12 month subscription)	\$516.87
1313	Lotus Notes 5 - Application Development 5-level set on DVD-ROM - Desktop Learning Library Edition	\$171.72
1315A	Lotus Notes 5 Scripts in Notes for Advanced Developers - on video - VHS	\$171.72
1247	Lotus Notes 5 System Administration w/Updates, 8-level set on DVD-ROM - Desktop Learning Library Edition	\$171.72
2301-1	Macromedia ColdFusion MX 7 Essentials on DVD-ROM: Single User **PRE-SALE**	\$307.55
2301-2	Macromedia ColdFusion MX 7 Essentials on DVD-ROM: Lending License **PRE-SALE**	\$924.17
2301-3	Macromedia ColdFusion MX 7 Essentials Online: 365-day License **PRE-SALE**	\$307.55
1773	MCSE Certification Set Special - On-line Delivery (12 month subscription)	\$1,120.90
1413	MCSE Certification Set Special 37-level set on DVD-ROM - Desktop Learning Library Edition	\$1,120.90
1785	MCSE Windows 2000 Core Four - On-line Delivery (12 month subscription)	\$862.03
1425	MCSE Windows 2000 Core Four 25-level set on DVD-ROM - Desktop Learning Library Edition	\$862.03
1415	MCSE Windows 2000 Design Electives - 12-level set on DVD-ROM - Desktop Learning Library Edition	\$1,120.90

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**MANUFACTURER'S NAME: KeyStone
Learning Systems**

MFR. Part #	Product Description	GSA Price
1775	MCSE Windows 2000 Design Electives - On-line Delivery (12 month subscription)	\$1,120.90
MSAC3-A	Microsoft Access 2003 Essentials - Advanced on DVD-ROM - Desktop Learning Library Edition	\$64.72
MSAC3-B	Microsoft Access 2003 Essentials - Beginner on DVD-ROM - Desktop Learning Library Edition	\$64.72
MSAC3-E	Microsoft Access 2003 Essentials - Beginner/Intermediate/Ad vanced on DVD-ROM - Desktop Learning Library Edition	\$137.20
MSAC3-E-LL	Microsoft Access 2003 Essentials - Beginner/Intermediate/Ad vanced on DVD-ROM - Desktop Learning Library Edition - Lending Library	\$409.88
MSAC3-I	Microsoft Access 2003 Essentials - Intermediate on DVD-ROM - Desktop Learning Library Edition	\$64.72
MSEX3-A	Microsoft Excel 2003 Essentials - Advanced on DVD-ROM - Desktop Learning Library Edition	\$64.72
MSEX3-B	Microsoft Excel 2003 Essentials - Beginner on DVD-ROM - Desktop Learning Library Edition	\$64.72
MSEX3-E	Microsoft Excel 2003 Essentials - Beginner/Intermediate/Ad vanced on DVD-ROM - Desktop Learning Library Edition	\$137.20

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**MANUFACTURER'S NAME: KeyStone
Learning Systems**

MFR. Part #	Product Description	GSA Price
MSEX3-E-LL	Microsoft Excel 2003 Essentials - Beginner/Intermediate/Advanced on DVD-ROM - Desktop Learning Library Edition - Lending Library	\$409.88
MSEX3-I	Microsoft Excel 2003 Essentials - Intermediate on DVD-ROM - Desktop Learning Library Edition	\$64.72
MSFP3-A	Microsoft FrontPage 2003 Essentials - Advanced on DVD-ROM - Desktop Learning Library Edition	\$76.80
MSFP3-B	Microsoft FrontPage 2003 Essentials - Beginner on DVD-ROM - Desktop Learning Library Edition	\$76.80
MSFP3-E	Microsoft FrontPage 2003 Essentials - Beginner/Intermediate/Advanced on DVD-ROM - Desktop Learning Library Edition	\$214.86
MSFP3-E-LL	Microsoft FrontPage 2003 Essentials - Beginner/Intermediate/Advanced on DVD-ROM - Desktop Learning Library Edition - Lending Library	\$642.86
MSFP3-I	Microsoft FrontPage 2003 Essentials - Intermediate on DVD-ROM - Desktop Learning Library Edition	\$76.80
MSO3E-UPG	Microsoft Office 2003 Essentials - Upgrade - on DVD-ROM - Desktop Learning Library Edition	\$516.87
MSO3E	Microsoft Office 2003 Essentials on DVD-ROM - Desktop Learning Library Edition	\$516.87
MSO3EL	Microsoft Office 2003 Essentials on DVD-ROM - Desktop Learning Library Edition - Lending Library	\$1,550.62

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**MANUFACTURER'S NAME: KeyStone
Learning Systems**

MFR. Part #	Product Description	GSA Price
MSOF3P-E	Microsoft Office 2003 Professional Essentials on DVD-ROM - Desktop Learning Library Edition	\$603.16
MSOF3P-E-LL	Microsoft Office 2003 Professional Essentials on DVD-ROM - Desktop Learning Library Edition - Lending Library	\$1,807.76
2345-1	Microsoft Office Project 2007 Core Essentials on DVD-ROM	\$304.46
2345-2	Microsoft Office Project 2007 Core Essentials on DVD-ROM- Lending License	\$913.38
2345-3	Microsoft Office Project 2007 Core Essentials Online- 365 day License	\$304.46
MSOU3-A	Microsoft Outlook 2003 Essentials - Advanced on DVD-ROM - Desktop Learning Library Edition	\$64.72
MSOU3-B	Microsoft Outlook 2003 Essentials - Beginner on DVD-ROM - Desktop Learning Library Edition	\$64.72
MSOU3-E	Microsoft Outlook 2003 Essentials - Beginner/Intermediate/Advanced on DVD-ROM - Desktop Learning Library Edition	\$137.20
MSOU3-E-LL	Microsoft Outlook 2003 Essentials - Beginner/Intermediate/Advanced on DVD-ROM - Desktop Learning Library Edition - Lending Library	\$409.88
MSOU3-I	Microsoft Outlook 2003 Essentials - Intermediate on DVD-ROM - Desktop Learning Library Edition	\$64.72
MSPP3-A	Microsoft PowerPoint 2003 Essentials - Advanced on DVD-ROM - Desktop Learning Library Edition	\$64.72

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**MANUFACTURER'S NAME: KeyStone
Learning Systems**

MFR. Part #	Product Description	GSA Price
MSPP3-B	Microsoft PowerPoint 2003 Essentials - Beginner on DVD-ROM - Desktop Learning Library Edition	\$64.72
MSPP3-E	Microsoft PowerPoint 2003 Essentials - Beginner/Intermediate/Advanced on DVD-ROM - Desktop Learning Library Edition	\$137.20
MSPP3-E-LL	Microsoft PowerPoint 2003 Essentials - Beginner/Intermediate/Advanced on DVD-ROM - Desktop Learning Library Edition - Lending Library	\$409.88
MSPP3-I	Microsoft PowerPoint 2003 Essentials - Intermediate on DVD-ROM - Desktop Learning Library Edition	\$64.72
MS-PROJ03-A-LL	Microsoft Project 2003 Advanced Essentials - on DVD-ROM - Desktop Learning Library Edition - Lending Library	\$258.01
MS-PROJ03-A	Microsoft Project 2003 Advanced Essentials - on DVD-ROM - Desktop Learning Library Edition	\$76.80
MS-PROJ03-B-LL	Microsoft Project 2003 Beginner Essentials - on DVD-ROM - Desktop Learning Library Edition - Lending Library	\$258.01
MS-PROJ03-B	Microsoft Project 2003 Beginner Essentials - on DVD-ROM - Desktop Learning Library Edition	\$76.80
MSPROJ3-E	Microsoft Project 2003 Essentials Beg/Int/Adv - on DVD-ROM - Desktop Learning Library Edition	\$214.86
MS-PROJ03-I-LL	Microsoft Project 2003 Intermediate Essentials on DVD-ROM ***Pre-Sale*** - Desktop Learning Library Edition - Lending Library	\$232.12

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OFFEROR: Global Learning Systems

**MANUFACTURER'S NAME: KeyStone
Learning Systems**

MFR. Part #	Product Description	GSA Price
MS-PROJ03-I	Microsoft Project 2003 Intermediate Essentials on DVD-ROM ***Pre-Sale*** - Desktop Learning Library Edition	\$76.80
MSPU3-A	Microsoft Publisher 2003 Essentials - Advanced on DVD-ROM - Desktop Learning Library Edition	\$68.17
MSPU3-B	Microsoft Publisher 2003 Essentials - Beginner on DVD-ROM - Desktop Learning Library Edition	\$68.17
MSPU3-E	Microsoft Publisher 2003 Essentials - Beginner/Intermediate/Advanced on DVD-ROM - Desktop Learning Library Edition	\$171.72
MSPU3-E-LL	Microsoft Publisher 2003 Essentials - Beginner/Intermediate/Advanced on DVD-ROM - Desktop Learning Library Edition - Lending Library	\$513.42
MSPU3-I	Microsoft Publisher 2003 Essentials - Intermediate on DVD-ROM - Desktop Learning Library Edition	\$68.17
70290	Microsoft Windows Server 2003 MCSE (Exam 70-290): Managing and Maintaining a Microsoft Windows Server 2003 Environment on DVD-ROM - Desktop Learning Library Edition	\$430.58
70290-LL	Microsoft Windows Server 2003 MCSE (Exam 70-290): Managing and Maintaining a Microsoft Windows Server 2003 Environment on DVD-ROM - Desktop Learning Library Edition - Lending Library	\$1,290.03

**GSA APPROVED PRICING
SPREADSHEET - 7/1/07**

SPECIAL ITEM NUMBER 132-32/33

OFFEROR: Global Learning Systems

**MANUFACTURER'S NAME: KeyStone
Learning Systems**

MFR. Part #	Product Description	GSA Price
70291	Microsoft Windows Server 2003 MCSE (Exam 70-291): Implementing, Managing, and Maintaining a Microsoft Windows Server 2003 Network Infrastructure on DVD-ROM - Desktop Learning Library Edition	\$430.58
70291-LL	Microsoft Windows Server 2003 MCSE (Exam 70-291): Implementing, Managing, and Maintaining a Microsoft Windows Server 2003 Network Infrastructure on DVD-ROM - Desktop Learning Library Edition - Lending Library	\$1,290.03
70292	Microsoft Windows Server 2003 MCSE (Exam 70-292): Managing and Maintaining a Microsoft Windows Server 2003 Environment - for an MCSA Certified on Windows 2000 on DVD-ROM - Desktop Learning Library Edition	\$430.58
70292-LL	Microsoft Windows Server 2003 MCSE (Exam 70-292): Managing and Maintaining a Microsoft Windows Server 2003 Environment - for an MCSA Certified on Windows 2000 on DVD-ROM - Desktop Learning Library Edition - Lending Library	\$1,290.03
70293	Microsoft Windows Server 2003 MCSE (Exam 70-293): Planning and Maintaining a Microsoft Windows Server 2003 Network Infrastructure on DVD-ROM - Desktop Learning Library Edition	\$430.58

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SPECIAL ITEM NUMBER 132-32/33

OFFEROR: Global Learning Systems

**MANUFACTURER'S NAME: KeyStone
Learning Systems**

MFR. Part #	Product Description	GSA Price
70293-LL	Microsoft Windows Server 2003 MCSE (Exam 70-293): Planning and Maintaining a Microsoft Windows Server 2003 Network Infrastructure on DVD-ROM - Desktop Learning Library Edition - Lending Library	\$1,290.03
70294	Microsoft Windows Server 2003 MCSE (Exam 70-294): Planning, Implementing, and Maintaining a Microsoft Windows Server 2003 Active Directory Infrastructure on DVD-ROM - Desktop Learning Library Edition	\$430.58
70294-LL	Microsoft Windows Server 2003 MCSE (Exam 70-294): Planning, Implementing, and Maintaining a Microsoft Windows Server 2003 Active Directory Infrastructure on DVD-ROM - Desktop Learning Library Edition - Lending Library	\$1,290.03
70296	Microsoft Windows Server 2003 MCSE (Exam 70-296): Managing a Microsoft Windows Server 2003 Environment - for an MCSE Certified on Windows 2000 on DVD-ROM - Desktop Learning Library Edition	\$430.58
70296-LL	Microsoft Windows Server 2003 MCSE (Exam 70-296): Managing a Microsoft Windows Server 2003 Environment - for an MCSE Certified on Windows 2000 on DVD-ROM - Desktop Learning Library Edition - Lending Library	\$1,290.03

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SPECIAL ITEM NUMBER 132-32/33

OFFEROR: Global Learning Systems

**MANUFACTURER'S NAME: KeyStone
Learning Systems**

MFR. Part #	Product Description	GSA Price
W3K_UPG	Microsoft Windows Server 2003 MCSE: - Upgrade path for an MCSE/MCSA Certified on Windows 2000 on DVD-ROM - Desktop Learning Library Edition	\$689.45
W3K_UPG-LL	Microsoft Windows Server 2003 MCSE: - Upgrade path for an MCSE/MCSA Certified on Windows 2000 on DVD-ROM - Desktop Learning Library Edition - Lending Library	\$2,066.63
MCSE3-C4-LL	Microsoft Windows Server 2003 MCSE: Core Four - Lending Library on DVD-ROM - Desktop Learning Library Edition - Lending Library	\$3,878.71
MCSE3-C4-U	Microsoft Windows Server 2003 MCSE: Core Four and Upgrade Set on DVD-ROM - Desktop Learning Library Edition	\$1,724.93
MCSE3-C4-U-LL	Microsoft Windows Server 2003 MCSE: Core Four and Upgrade Set on DVD-ROM - Desktop Learning Library Edition - Lending Library	\$5,173.05
MCSE3-C4	Microsoft Windows Server 2003 MCSE: Core Four on DVD-ROM - Desktop Learning Library Edition	\$1,293.48
MSWD3-A	Microsoft Word 2003 Essentials - Advanced on DVD-ROM - Desktop Learning Library Edition	\$64.72
MSWD3-B	Microsoft Word 2003 Essentials - Beginner on DVD-ROM - Desktop Learning Library Edition	\$64.72
MSWD3-E	Microsoft Word 2003 Essentials - Beginner/Intermediate/Advanced on DVD-ROM - Desktop Learning Library Edition	\$137.20

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SPECIAL ITEM NUMBER 132-32/33

OFFEROR: Global Learning Systems

**MANUFACTURER'S NAME: KeyStone
Learning Systems**

MFR. Part #	Product Description	GSA Price
MSWD3-E-LL	Microsoft Word 2003 Essentials - Beginner/Intermediate/Advanced on DVD-ROM - Desktop Learning Library Edition - Lending Library	\$409.88
MSWD3-I	Microsoft Word 2003 Essentials - Intermediate on DVD-ROM - Desktop Learning Library Edition	\$64.72
2346-1	Office 2007 Essentials on DVD-ROM	\$461.70
2346-2	Office 2007 Essentials on DVD-ROM- Lending License	\$1,386.64
2346-3	Office 2007 Essentials Online-365 day License	\$461.70
1534	Office 2000 Premium Package 24 CDs	\$344.30
1352	Office 2000 Professional Package 15 CDs	\$258.01
1353	Office 2000 Professional Package 15 videos	\$258.01
1727	Office XP Essentials Set Special - On-line Delivery (12 month subscription)	\$258.01
1364	Office XP Essentials Set Special 15-level set on DVD-ROM - Desktop Learning Library Edition	\$603.16
1366	Office XP Essentials Set Special on 15 Videos	\$603.16
2340-1	OneNote 2003 Essentials on DVD-ROM: Single User **PRE-SALE**	\$110.23
2340-2	OneNote 2003 Essentials on DVD-ROM: Lending License **PRE-SALE**	\$330.67
2340-3	OneNote 2003 Essentials Online **PRE-SALE**	\$110.23
1659	Oracle 8iR2 - 5 Levels - On-line Delivery (12 month subscription)	\$603.16

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OFFEROR: Global Learning Systems

**MANUFACTURER'S NAME: KeyStone
Learning Systems**

MFR. Part #	Product Description	GSA Price
1660	Oracle 8iR2 5-level set on DVD-ROM - Desktop Learning Library Edition	\$516.87
2349-1	Outlook 2007 Beg/Int/Adv - on DVD-ROM	\$122.56
2349-2	Outlook 2007 Beg/Int/Adv - on DVD-ROM- Lending License	\$353.79
2349-3	Outlook 2007 Beg/Int/Adv - Online 365-day license	\$122.56
1284A	Outlook 2000 Advanced - on CD	\$30.20
1284	Outlook 2000 Beg/Int/Adv - on CD	\$85.43
1285	Outlook 2000 Beg/Int/Adv - on video - VHS	\$85.43
1284B	Outlook 2000 Beginning - on CD	\$30.20
1284I	Outlook 2000 Intermediate - on CD	\$30.20
1538A	Outlook XP Advanced on DVD-ROM - Desktop Learning Library Edition	\$51.77
1538B	Outlook XP Beginning on DVD-ROM - Desktop Learning Library Edition	\$51.77
1889	Outlook XP Essentials Beg/Int/Adv - On-line Delivery (12 month subscription)	\$85.43
1538	Outlook XP Essentials Beg/Int/Adv on DVD-ROM - Desktop Learning Library Edition	\$85.43
1538I	Outlook XP Intermediate on DVD-ROM - Desktop Learning Library Edition	\$51.77
CS2	Photoshop CS2 on DVD-ROM	\$153.39
1274	Photoshop 5 All 5 - on video - VHS	\$85.43
PHP-2005-ESS	PHP Programming Essentials on DVD-ROM - Desktop Learning Library Edition	\$603.16

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OFFEROR: Global Learning Systems

**MANUFACTURER'S NAME: KeyStone
Learning Systems**

MFR. Part #	Product Description	GSA Price
2350-1	PowerPoint 2007 Beg/Int/Adv - on DVD- ROM	\$122.56
2350-2	PowerPoint 2007 Beg/Int/Adv - on DVD- ROM - Lending License	\$353.79
2350-3	PowerPoint 2007 Beg/Int/Adv - Online 365- day license	\$122.56
1520	PowerPoint 2000 - Advanced Level - on CD	\$30.20
1521	PowerPoint 2000 - Advanced Level - on Video	\$30.20
1277	PowerPoint 2000 - Beg/Int/Adv - - on video - VHS	\$85.43
1278	PowerPoint 2000 - Beg/Int/Adv - on CD	\$85.43
1278-LL	PowerPoint 2000 - Beg/Int/Adv - on CD - Lending Library License	\$258.01
1516	PowerPoint 2000 - Beginner Level - on CD	\$30.20
1517	PowerPoint 2000 - Beginner Level - on Video	\$30.20
1518	PowerPoint 2000 - Intermediate Level - on CD	\$30.20
1519	PowerPoint 2000 - Intermediate Level - on Video	\$30.20
1878	PowerPoint XP Advanced Level - On-line Delivery (12 month subscription)	\$30.20
1526	PowerPoint XP Advanced Level on DVD-ROM - Desktop Learning Library Edition	\$30.20
1527	PowerPoint XP Advanced Level on Video	\$30.20
1874	PowerPoint XP Beginner Level - On-line Delivery (12 month subscription)	\$30.20

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OFFEROR: Global Learning Systems

**MANUFACTURER'S NAME: KeyStone
Learning Systems**

MFR. Part #	Product Description	GSA Price
1522	PowerPoint XP Beginner Level on DVD-ROM - Desktop Learning Library Edition	\$30.20
1523	PowerPoint XP Beginner Level on Video	\$30.20
1334	PowerPoint XP Essentials Beg/Int/Adv - on 3 videos	\$85.43
1335	PowerPoint XP Essentials Beg/Int/Adv on DVD-ROM - Desktop Learning Library Edition	\$85.43
1713	PowerPoint XP Essentials Beg/Int/Adv On-line Delivery (12 month subscription)	\$85.43
1875	PowerPoint XP Intermediate Level - On-line Delivery (12 month subscription)	\$30.20
1524	PowerPoint XP Intermediate Level on DVD-ROM - Desktop Learning Library Edition	\$30.20
1525	PowerPoint XP Intermediate Level on Video	\$30.20
1729	Project 2000 - On-line Delivery (12 month subscription)	\$214.86
1367	Project 2000 on DVD-ROM - Desktop Learning Library Edition	\$128.57
1372	Publisher 2000 Set of 4 - CD	\$68.17
1375	QuarkXPress 4 Beg/Int/Adv - on video - VHS	\$137.20
2324-1	QuickBooks 2006 Essentials on DVD-ROM	\$191.93
2324-2	QuickBooks 2006 Essentials on DVD-ROM - Lending License	\$577.32
2324-3	QuickBooks 2006 Essentials Online - 365 day License	\$191.93

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OFFEROR: Global Learning Systems

**MANUFACTURER'S NAME: KeyStone
Learning Systems**

MFR. Part #	Product Description	GSA Price
1378	Quicken 2000 Set of 2 - VHS	\$50.91
1642	Red Hat Linux 7 Complete - 20-level set on DVD-ROM - Desktop Learning Library Edition	\$1,466.06
1637	Red Hat Linux 7 Introduction 4-level set on DVD-ROM - Desktop Learning Library Edition	\$258.01
1638	Red Hat Linux 7 Network Security 5-level set on DVD-ROM - Desktop Learning Library Edition	\$258.01
1639	Red Hat Linux 7 Power Tools 3-level set on DVD-ROM - Desktop Learning Library Edition	\$258.01
1640	Red Hat Linux 7 System Administration 6-level set on DVD-ROM - Desktop Learning Library Edition	\$258.01
1641	Red Hat Linux 7 Update 2-level set on DVD-ROM - Desktop Learning Library Edition	\$258.01
2305-1	Small Business Server 2003 (Exam 70-282) on DVD-ROM	\$384.62
2305-2	Small Business Server 2003 (Exam 70-282) on DVD-ROM-Lending License	\$1,155.41
2305-3	Small Business Server 2003 (Exam 70-282) Online - 365 day License	\$384.62
2325-1	SQL Server 2005 (Exam 70-431) on DVD-ROM	\$384.62
2325-2	SQL Server 2005 (Exam 70-431) on DVD-ROM - Lending License	\$1,155.41
2325-3	SQL Server 2005 (Exam 70-431) Online - 365 day License	\$384.62
1390	SQL Server 2000 Administration - 6 videos	\$344.30

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OFFEROR: Global Learning Systems

**MANUFACTURER'S NAME: KeyStone
Learning Systems**

MFR. Part #	Product Description	GSA Price
1750	SQL Server 2000 Administration (Exam 70-228) - On-line Delivery (12 month subscription)	\$344.30
1391	SQL Server 2000 Administration 6-level set on DVD-ROM - Desktop Learning Library Edition	\$344.30
1382	SQL Server 2000 Complete - 18 videos + 2 CDs	\$862.03
1744	SQL Server 2000 Complete - On-line Delivery (12 month subscription)	\$1,466.06
1383	SQL Server 2000 Complete, 20-level set on DVD-ROM - Desktop Learning Library Edition	\$862.03
1386	SQL Server 2000 Data Warehousing - VHS	\$344.30
1387	SQL Server 2000 Data Warehousing on DVD-ROM - Desktop Learning Library Edition	\$344.30
1748	SQL Server 2000 Data Warehousing On-line Delivery (12 month subscription)	\$344.30
1746	SQL Server 2000 Design & Implement Databases - On-line Delivery (12 month subscription)	\$344.30
1385	SQL Server 2000 Design & Implement Databases (levels 1-6) - VHS	\$344.30
1384	SQL Server 2000 Design & Implement Databases (levels 1-6) on DVD-ROM - Desktop Learning Library Edition	\$344.30
1820	SQL Server 2000 XML Enabled Applications - On-line Delivery (12 month subscription)	\$171.72

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**MANUFACTURER'S NAME: KeyStone
Learning Systems**

MFR. Part #	Product Description	GSA Price
1465	SQL Server 2000 XML-Enabled Applications 2-level set on DVD-ROM - Desktop Learning Library Edition	\$171.72
2035	SQL Server 7 - Implementing & Supporting on 4 CDs	\$85.43
1393	SQL Server 7 Admin Set of 4 - CD	\$85.43
1395	SQL Server 7 Data Warehousing Set of 4 - CD	\$85.43
1396	SQL Server 7 Set of 12 - on CD	\$344.30
1399	VB Script Set of 3 - on video - VHS	\$214.86
1474	Visio 2002 (Set of 4 videos) - VHS	\$171.72
VB2005-SU	Visual Basic 2005 Essentials on DVD-ROM	\$384.62
VB2005-LL	Visual Basic 2005 Essentials on DVD-ROM - Lending License	\$1,155.41
1400	Visual Basic 6 Levels 1-17 - CD	\$599.71
1403	Visual Basic 6 Levels 1-8 - CD	\$340.84
1404	Visual Basic 6 Levels 9-17 - CD	\$340.84
1831	Visual Basic.NET - On-line Delivery (12 month subscription)	\$516.87
1478	Visual Basic.NET 7-level set on DVD-ROM - Desktop Learning Library Edition	\$516.87
1193	Visual C++ Version 6 on six CDs	\$85.43
1406	Visual InterDev 6 - on video - VHS	\$85.43
1164	Visual Interdev 6.0 - CD	\$85.43
1407	Visual SourceSafe 6 Levels 1-3 - on video - VHS	\$171.72

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**MANUFACTURER'S NAME: KeyStone
Learning Systems**

MFR. Part #	Product Description	GSA Price
1408	Web App Dev Set of 2 - on video - VHS	\$145.83
1769	What is Microsoft.NET - On-line Delivery (12 month subscription)	\$258.01
1409	What is Microsoft.NET 7-level set on DVD-ROM - Desktop Learning Library Edition	\$258.01
2030	What's New in SQL Server 2000 - VHS	\$85.43
2029	What's New in SQL Server 2000 on DVD-ROM - Desktop Learning Library Edition	\$85.43
2327-1	Windows Vista Essentials on DVD-ROM	\$191.93
2327-2	Windows Vista Essentials on DVD-ROM - Lending License	\$577.32
2327-3	Windows Vista Essentials Online - 365 day License	\$191.93
1554	Windows 2000 Design and Implement Active Directory 5-level set on DVD-ROM - Desktop Learning Library Edition	\$427.13
1905	Windows 2000 Design and Implement Active Directory - On-line Delivery (12 month subscription)	\$344.30
1777	Windows 2000 Design Directory Services (Exam 70-219) - On-line Delivery (12 month subscription)	\$344.30
1417	Windows 2000 Design Directory Services (Exam 70-219) on DVD-ROM - Desktop Learning Library Edition	\$430.58
1419	Windows 2000 Design Network Infrastructure (Exam 70-221) - on video - VHS	\$344.30

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**MANUFACTURER'S NAME: KeyStone
Learning Systems**

MFR. Part #	Product Description	GSA Price
1779	Windows 2000 Design Network Infrastructure (Exam 70-221) - On-line Delivery (12 month subscription)	\$344.30
1420	Windows 2000 Design Network Infrastructure (Exam 70-221) on DVD-ROM - Desktop Learning Library Edition	\$430.58
1781	Windows 2000 Design Network Security (Exam 70-220) - On-line Delivery (12 month subscription)	\$344.30
1422	Windows 2000 Design Network Security (Exam 70-220) on DVD-ROM - Desktop Learning Library Edition	\$430.58
1783	Windows 2000 Directory Services (Exam 70-217) - On-line Delivery (12 month subscription)	\$344.30
1424	Windows 2000 Directory Services (Exam 70-217) on DVD-ROM - Desktop Learning Library Edition	\$430.58
1429	Windows 2000 Network and Operating System Essentials - 5-level set on DVD-ROM - Desktop Learning Library Edition	\$430.58
1788	Windows 2000 Network and Operating System Essentials - On-line Delivery (12 month subscription)	\$344.30
1790	Windows 2000 Network Infrastructure (Exam 70-216) - On-line Delivery (12 month subscription)	\$344.30
1430	Windows 2000 Network Infrastructure (Exam 70-216) on DVD-ROM - Desktop Learning Library Edition	\$430.58

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OFFEROR: Global Learning Systems

**MANUFACTURER'S NAME: KeyStone
Learning Systems**

MFR. Part #	Product Description	GSA Price
1432	Windows 2000 Professional (Exam 70-210) - on video - VHS	\$344.30
1792	Windows 2000 Professional (Exam 70-210) - On-line Delivery (12 month subscription)	\$344.30
1433	Windows 2000 Professional (Exam 70-210) on DVD-ROM - Desktop Learning Library Edition	\$430.58
1434	Windows 2000 Server (Exam 70-215) - on video - VHS	\$344.30
1794	Windows 2000 Server (Exam 70-215) - On-line Delivery (12 month subscription)	\$344.30
1435	Windows 2000 Server (Exam 70-215) on DVD-ROM - Desktop Learning Library Edition	\$430.58
1436	Windows 2000 User - 4-level set on DVD-ROM - Desktop Learning Library Edition	\$171.72
1436-LL	Windows 2000 User - 4-level set on DVD-ROM - Desktop Learning Library Edition - Lending Library Edition	\$516.87
1803	Windows XP Home Edition - Beg/Int/Adv - On-line Delivery (12 month subscription)	\$137.20
1444	Windows XP Home Edition Beg/Int/Adv on DVD-ROM - Desktop Learning Library Edition	\$85.43
1443	Windows XP Home Edition on 3 videos	\$85.43
2351-1	Word 2007 Essentials Beg/Int/Adv on DVD-ROM	\$122.56
2351-2	Word 2007 Essentials Beg/Int/Adv on DVD-ROM - Lending License	\$353.79

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OFFEROR: Global Learning Systems

**MANUFACTURER'S NAME: KeyStone
Learning Systems**

MFR. Part #	Product Description	GSA Price
2351-3	Word 2007 Essentials Beg/Int/Adv Online 365- day license	\$122.56
1496	Word 2000 Advanced Level - on CD	\$30.20
1497	Word 2000 Advanced Level - on Video	\$30.20
1446	Word 2000 Beg/Int/Adv - Three Levels - on CD	\$85.43
1446-LL	Word 2000 Beg/Int/Adv - Three Levels - on CD - Lending Library License	\$258.01
1447	Word 2000 Beg/Int/Adv - Three Levels - on video - VHS	\$85.43
1492	Word 2000 Beginner Level - on CD	\$30.20
1493	Word 2000 Beginner Level - on video	\$30.20
1449	Word 2000 Complete - Seven Levels - on CD	\$85.43
1450	Word 2000 Complete - Seven Levels - on video - VHS	\$85.43
1494	Word 2000 Intermediate Level - on CD	\$30.20
1495	Word 2000 Intermediate Level - on Video	\$30.20
1503	Word XP Advanced Level - on Video	\$30.20
1854	Word XP Advanced Level - On-line Delivery (12 month subscription)	\$30.20
1502	Word XP Advanced Level on DVD-ROM - Desktop Learning Library Edition	\$30.20
1499	Word XP Beginner Level - on Video	\$30.20
1849	Word XP Beginner Level - On-line Delivery (12 month subscription)	\$30.20
1498	Word XP Beginner Level on DVD-ROM - Desktop Learning Library Edition	\$30.20

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OFFEROR: Global Learning Systems

**MANUFACTURER'S NAME: KeyStone
Learning Systems**

MFR. Part #	Product Description	GSA Price
1458	Word XP Essentials Beg/Int/Adv - on 3 videos	\$85.43
1813	Word XP Essentials Beg/Int/Adv - On-line Delivery (12 month subscription)	\$85.43
1459	Word XP Essentials Beg/Int/Adv on DVD-ROM - Desktop Learning Library Edition	\$85.43
1501	Word XP Intermediate Level - on Video	\$30.20
1851	Word XP Intermediate Level - On-line Delivery (12 month subscription)	\$30.20
1500	Word XP Intermediate Level on DVD-ROM - Desktop Learning Library Edition	\$30.20
1463	XML (Introduction) 5 Video Tape Set	\$85.43
1464	XML (Introduction) 5-level set on DVD-ROM - Desktop Learning Library Edition	\$85.43
1817	XML Based Web Applications - On-line Delivery (12 month subscription)	\$413.33
1466	XML Based Web Applications 3-level set on DVD-ROM - Desktop Learning Library Edition	\$85.43
1462	XML Based Web Applications Set of 3 - on video - VHS	\$413.33
1907	XML Development with JAVA - On-line Delivery (12 month subscription)	\$258.01
1556	XML Development with JAVA on DVD-ROM - Desktop Learning Library Edition	\$258.01

**TERMS AND CONDITIONS APPLICABLE TO INFORMATION TECHNOLOGY (IT)
PROFESSIONAL SERVICES (SPECIAL ITEM NUMBER 132-51)**

1. SCOPE

- a. The prices, terms and conditions stated under Special Item Number 132-51 Information Technology Professional Services apply exclusively to IT Services within the scope of this Information Technology Schedule.
- b. The Contractor shall provide services at the Contractor's facility and/or at the ordering activity location, as agreed to by the Contractor and the ordering activity.

2. PERFORMANCE INCENTIVES

- a. Performance incentives may be agreed upon between the Contractor and the ordering activity on individual fixed price orders or Blanket Purchase Agreements under this contract in accordance with this clause.
- b. The ordering activity must establish a maximum performance incentive price for these services and/or total solutions on individual orders or Blanket Purchase Agreements.
- c. Incentives should be designed to relate results achieved by the contractor to specified targets. To the maximum extent practicable, ordering activities shall consider establishing incentives where performance is critical to the ordering activity's mission and incentives are likely to motivate the contractor. Incentives shall be based on objectively measurable tasks.

3. ORDER

- a. Agencies may use written orders, EDI orders, blanket purchase agreements, individual purchase orders, or task orders for ordering services under this contract. Blanket Purchase Agreements shall not extend beyond the end of the contract period; all services and delivery shall be made and the contract terms and conditions shall continue in effect until the completion of the order. Orders for tasks which extend beyond the fiscal year for which funds are available shall include FAR 52.232-19 (Deviation – May 2003) Availability of Funds for the Next Fiscal Year. The purchase order shall specify the availability of funds and the period for which funds are available.
- b. All task orders are subject to the terms and conditions of the contract. In the event of conflict between a task order and the contract, the contract will take precedence.

4. PERFORMANCE OF SERVICES

- a. The Contractor shall commence performance of services on the date agreed to by the Contractor and the ordering activity.
- b. The Contractor agrees to render services only during normal working hours, unless otherwise agreed to by the Contractor and the ordering activity.
- c. The ordering activity should include the criteria for satisfactory completion for each task in the Statement of Work or Delivery Order. Services shall be completed in a good and workmanlike manner.
- d. Any Contractor travel required in the performance of IT/EC Services must comply with the Federal Travel Regulation or Joint Travel Regulations, as applicable, in effect on the date(s) the travel is performed. Established Federal Government per diem rates will apply to all Contractor travel. Contractors cannot use GSA city pair contracts.

5. STOP-WORK ORDER (FAR 52.242-15) (AUG 1989)

(a) The Contracting Officer may, at any time, by written order to the Contractor, require the Contractor to stop all, or any part, of the work called for by this contract for a period of 90 days after the order is delivered to the Contractor, and for any further period to which the parties may agree. The order shall be specifically identified as a stop-work order issued under this clause. Upon receipt of the order, the Contractor shall immediately comply with its terms and take all reasonable steps to minimize the incurrence of costs allocable to the work covered by the order during the period of work stoppage. Within a period of 90 days after a stop-work is delivered to the Contractor, or within any extension of that period to which the parties shall have agreed, the Contracting Officer shall either-

- (1) Cancel the stop-work order; or
- (2) Terminate the work covered by the order as provided in the Default, or the Termination for Convenience of the Government, clause of this contract.

(b) If a stop-work order issued under this clause is canceled or the period of the order or any extension thereof expires, the Contractor shall resume work. The Contracting Officer shall make an equitable adjustment in the delivery schedule or contract price, or both, and the contract shall be modified, in writing, accordingly, if-

- (1) The stop-work order results in an increase in the time required for, or in the Contractor's cost properly allocable to, the performance of any part of this contract; and
- (2) The Contractor asserts its right to the adjustment within 30 days after the end of the period of work stoppage; provided, that, if the Contracting Officer decides the facts justify the action, the Contracting Officer may receive and act upon the claim submitted at any time before final payment under this contract.

(c) If a stop-work order is not canceled and the work covered by the order is terminated for the convenience of the Government, the Contracting Officer shall allow reasonable costs resulting from the stop-work order in arriving at the termination settlement.

(d) If a stop-work order is not canceled and the work covered by the order is terminated for default, the Contracting Officer shall allow, by equitable adjustment or otherwise, reasonable costs resulting from the stop-work order.

6. INSPECTION OF SERVICES

The Inspection of Services–Fixed Price (AUG 1996) (Deviation – May 2003) clause at FAR 52.246-4 applies to firm-fixed price orders placed under this contract. The Inspection–Time-and-Materials and Labor-Hour (JAN 1986) (Deviation – May 2003) clause at FAR 52.246-6 applies to time-and-materials and labor-hour orders placed under this contract.

7. RESPONSIBILITIES OF THE CONTRACTOR

The Contractor shall comply with all laws, ordinances, and regulations (Federal, State, City, or otherwise) covering work of this character. If the end product of a task order is software, then FAR 52.227-14 (Deviation – May 2003) Rights in Data – General, may apply.

8. RESPONSIBILITIES OF THE ORDERING ACTIVITY

Subject to security regulations, the ordering activity shall permit Contractor access to all facilities necessary to perform the requisite IT Services.

9. INDEPENDENT CONTRACTOR

All IT/EC Services performed by the Contractor under the terms of this contract shall be as an independent

Contractor, and not as an agent or employee of the ordering activity.

10. ORGANIZATIONAL CONFLICTS OF INTEREST

a. Definitions.

“Contractor” means the person, firm, unincorporated association, joint venture, partnership, or corporation that is a party to this contract.

“Contractor and its affiliates” and “Contractor or its affiliates” refers to the Contractor, its chief executives, directors, officers, subsidiaries, affiliates, subcontractors at any tier, and consultants and any joint venture involving the Contractor, any entity into or with which the Contractor subsequently merges or affiliates, or any other successor or assignee of the Contractor.

An “Organizational conflict of interest” exists when the nature of the work to be performed under a proposed ordering activity contract, without some restriction on ordering activities by the Contractor and its affiliates, may either (i) result in an unfair competitive advantage to the Contractor or its affiliates or (ii) impair the Contractor’s or its affiliates’ objectivity in performing contract work.

b. To avoid an organizational or financial conflict of interest and to avoid prejudicing the best interests of the ordering activity, ordering activities may place restrictions on the Contractors, its affiliates, chief executives, directors, subsidiaries and subcontractors at any tier when placing orders against schedule contracts. Such restrictions shall be consistent with FAR 9.505 and shall be designed to avoid, neutralize, or mitigate organizational conflicts of interest that might otherwise exist in situations related to individual orders placed against the schedule contract. Examples of situations, which may require restrictions, are provided at FAR 9.508.

11. INVOICES

The Contractor, upon completion of the work ordered, shall submit invoices for IT services. Progress payments may be authorized by the ordering activity on individual orders if appropriate. Progress payments shall be based upon completion of defined milestones or interim products. Invoices shall be submitted monthly for recurring services performed during the preceding month.

12. PAYMENTS

For firm-fixed price orders the ordering activity shall pay the Contractor, upon submission of proper invoices or vouchers, the prices stipulated in this contract for service rendered and accepted. Progress payments shall be made only when authorized by the order. For time-and-materials orders, the Payments under Time-and-Materials and Labor-Hour Contracts at FAR 52.232-7 (DEC 2002), (Alternate II – Feb 2002) (Deviation – May 2003) applies to time-and-materials orders placed under this contract. For labor-hour orders, the Payment under Time-and-Materials and Labor-Hour Contracts at FAR 52.232-7 (DEC 2002), (Alternate II – Feb 2002) (Deviation – May 2003)) applies to labor-hour orders placed under this contract.

13. RESUMES

Resumes shall be provided to the GSA Contracting Officer or the user ordering activity upon request.

14. INCIDENTAL SUPPORT COSTS

Incidental support costs are available outside the scope of this contract. The costs will be negotiated separately with the ordering activity in accordance with the guidelines set forth in the FAR.

15. APPROVAL OF SUBCONTRACTS

The ordering activity may require that the Contractor receive, from the ordering activity's Contracting Officer,

written consent before placing any subcontract for furnishing any of the work called for in a task order.

16. DESCRIPTION OF IT SERVICES AND PRICING

JR. TECHNICAL TRAINER

Minimum Education: Bachelor degree in Arts or Sciences

Minimum Experience: One year general work experience that includes experience in hands-on classroom training.

Functional Responsibility: Performs technical training assignments.

TECHNICAL TRAINER

Minimum Education: Bachelor degree in Arts or Sciences

Minimum Experience: Two years general work experience that includes one year experience in classroom hands-on systems training.

Functional Responsibility: Performs technical training assignments. Contributes to complex problem solving .

SR. TECHNICAL TRAINER/MANAGER

Minimum Education: Bachelor degree in Arts or Sciences

Minimum Experience: Four years general work experience that includes three years experience in design and development of technology based training.

Functional Responsibility: Uses judgement and creativity in designing training for a wide variety of content areas. Provides advice and recommendations on the construct of training solutions. Regularly operates under deadlines, subject to extreme workloads. Performs classroom instruction, training program design and development, development and/or review training courseware, acts upon training/development needs analyses to select and recommend methods of training.

SR. GRAPHICS ARTIST

Minimum Education: Bachelor's degree from an accredited university in graphics or digital media design or related field – an additional five (5) years of experience can be substituted for education requirement

Minimum Experience: Requires at least five (5) years of graphics design experience, including graphics, video, animation, 3D and video. Must have demonstrated experience in the use of computers for multimedia design.

Functional Responsibilities: Design high quality print, audio, video, and other interactive multimedia elements. Utilizes tools and processes that include, but are not limited to, Animation, 3D Graphics, Motion Graphics, Adobe After Effects, Adobe Illustrator, Adobe Acrobat Design, Macromedia Flash Design, and/or virtual Tour Developer.

APPLICATIONS PROGRAMMER

Minimum Education: A Bachelor's degree from an accredited university in computer science, mathematics, engineering, or related technical field – an additional five (5) years of programming experience can be substituted for educational requirement.

Minimum Experience: Requires at least three (3) years of programming experience. Must have demonstrated ability to work independently and with major operating systems concepts.

Functional Responsibilities: Works closely with the Project Manager and analysts to translate client descriptions and requirements into workable, readable, and well-documented code solutions. Tests and debugs applications and systems following a test design provided by analysts. Utilizes tools and programming languages that include, but are

not limited to, MYSQL Database, Microsoft Access, SQL Server, Macromedia Authorware, Macromedia Director Lingo, ASP, Cascading Style Sheet/CSS, Cold Fusion, HTML, JavaScript, PHP, SML, and Macromedia Flash Actionscript.

INSTRUCTIONAL /COURSEWARE DESIGNER

Minimum Education: A Bachelor's degree from an accredited university in a related field.

Minimum Experience: Demonstrated experience in instructional design, including translating objectives into training materials. Must have at least three (3) years of experience in the design of adult education and/or large-scale training activities. Demonstrated working knowledge of and ability to apply state-of-the-art training methodologies, including experience with videoconferences and/or experience as a trainer. Must have experience in professional writing and editing of instructional materials.

Functional Responsibilities: Responsible for establishing a design cycle and determining the training methodology to be used for training and videoconferences. Develops and designs training materials using lectures, case studies, charts and diagrams, exercises, alternate teaching techniques, and overheads.

SR. INSTRUCTIONAL COURSEWARE DESIGNER

Minimum Education: A Bachelor's degree from an accredited university in a related field.

Minimum Experience: Demonstrated experience in instructional design, including translating objectives into training materials. Must have at least six (6) years of experience in the design of adult education and/or large-scale training activities. Demonstrated working knowledge of and ability to apply state-of-the-art training methodologies, including experience with videoconferences and/or experience as a trainer. Must have experience in professional writing and editing of instructional materials.

Functional Responsibilities: Responsible for establishing a design cycle and determining the training methodology to be used for training and videoconferences. Develops and designs training materials using lectures, case studies, charts and diagrams, exercises, alternate teaching techniques, and overheads.

TECHNICAL WRITER

Minimum Education: Bachelor degree in English, Business, Information Technology or related field.

Minimum Experience: Three years general work experience which includes technical writing and editing of a wide-range of products.

Functional Responsibilities: Writes and edits project technical or scientific materials. Must have the ability to translate project objectives into a comprehensive and practical format. Produces a variety of printed materials. May work under a Sr. Technical Writer.

SR. TECHNICAL WRITER

Minimum Education: Bachelor degree in English, Business, Information Technology or related field.

Minimum Experience: Requires a minimum of seven (7) years of experience in writing and editing technical or scientific materials.

Functional Responsibilities: Principal responsibility for writing and editing of project technical or scientific materials, including the ability to translate project objectives into a comprehensive and practical format. Produces a variety of printed materials.

JR. SUPPORT ENGINEER

Minimum Education: An Associates (A.A.) degree from an accredited university in computer science, information systems management, operations research, or a related technical discipline. (An additional three (3) years experience may be substituted for educational requirements and a Bachelor's degree in computer sciences or a related technical discipline will be equivalent to two (2) years experience).

Minimum Experience: A minimum of four (4) years of experience in such areas as installing, upgrading, and troubleshooting commercial software packages; installing, maintaining, and troubleshooting Ethernet network software on networks; and design, analysis, coding, and documentation of data management systems installed on a local network.

Functional Responsibilities: Applies knowledge of computer science principles, information management principles, data processing functions, ADP hardware and software systems structure and operations, and computer programming languages and techniques to solve automation problems. Applies scientific, engineering, or business objectives by writing, modifying, or adapting computer programs at machine level. Uses minicomputer and mainframe computer approaches to address project objectives. Uses industry standard approaches to define, plan, organize, design, develop, modify, test, and integrate database processing systems, computer hardware systems, and simulation models. Assists in formulating architectural design, functional specifications, interfaces, and documentation of hardware or software systems. Uses detailed specifications and adopts standardized techniques, methods, criteria, and precedents to develop or modify portions of a system or program. Responsible for segments or phases of broader and larger more complex projects.

JR. ENGINEER / ANALYST

Minimum Education: A Bachelor's degree from an accredited university in a scientific or technical discipline (may substitute additional experience of seven (7) years for educational experience).

Minimum Experience: Must have at least three (3) years of experience in a technical or scientific discipline. Has familiarity with communications principles, operational concepts and practices, and systems analysis.

Functional Responsibilities: Provides technical and analytical assistance including planning, development, and integration of communications systems, facilities, and procedures.

NETWORK ENGINEER / ANALYST

Minimum Education: A Bachelor's degree from an accredited university in computer science, information systems, engineering, or other related scientific or technical discipline.

Minimum Experience: Must have eight to twelve (8-12) years of experience in designing, installing, maintaining, and coordinating the use of local area or wide area networks (LAN/WAN), some of which is project management experience. Must have some experience with evaluating LAN/WAN hardware and software, including switches, routers, CSU/DSU, with technologies such as ATM, FDDI, VLAN, and advanced network protocols in an entire network enterprise. Certification as network engineer highly desirable.

Functional Responsibilities: Coordinates the design and installation of major networks, including infrastructure, hardware, software, and overall project management. Negotiates with vendors and interfaces with senior client managers. Configures and troubleshoots servers, routers, and hubs. Trains users. Troubleshoots highly complex problems.

SR. ENGINEER / ANALYST

Minimum Education: A Bachelor's degree from an accredited university in a scientific or technical discipline (may substitute additional experience of seven (7) years in their field for educational requirements).

Minimum Experience: Must have at least five (5) years of experience in a scientific or technical discipline. Has demonstrated expertise in communications principles, operational concepts and practices, and systems analysis.

Functional Responsibilities: Provides technical and analytical assistance, including planning, development, and integration of communications systems, facilities, and procedures. Provides training, installation, and support of

software and hardware with many different types of configuration.

SR. SYSTEMS ENGINEER / MANAGEMENT

Minimum Education: A Bachelor's degree from an accredited university in a scientific or technical discipline.

Minimum Experience: Must have a minimum of ten (10) years of experience in a scientific or technical discipline, including three (3) years of experience working as a team leader/coordinator. Has demonstrated expertise in communications principles, operational concepts and practices, and systems analysis.

Functional Responsibilities: Provides technical and analytical assistance including planning, development, and integration of communications systems, facilities, and procedures. Provides training, installation, and support of software and hardware with many different types of configuration.

PROJECT MANAGER

Minimum Education: A Bachelor's degree from an accredited university in business, engineering, or an area related to the technical focus of the project.

Minimum Experience: Must have a minimum of seven (7) years of experience that includes working as a Project Manager I on projects. Has demonstrated the ability to handle projects exhibiting a higher level of risk and criticality than a Project Manager I.

Functional Responsibilities: Manages up to two concurrent task assignments. Is responsible for assigning staff to projects and monitoring progress as required to meet deadlines and cost goals. Has a high level of expertise in using project management software to manage staff and costs. Is a primary point-of-contact for the Contracting Officer's Technical Representative (COTR). Is primarily responsible for contract compliance.

PROGRAM MANAGER

Minimum Education: A Bachelor's degree from an accredited university in business, engineering, or an area related to the technical focus of the program.

Minimum Experience: Must have a minimum of eight (8) years of management. Has experience in coordinating work of up to five projects that are interrelated and/or interdependent, developing budgets and tracking costs; producing schedules and monitoring progress on sub-tasks and milestones; working with task leaders to write technical job descriptions and hiring qualified staff; preparing progress reports for customers; ensuring the implementation of quality assurance and quality control measures; and creating a work environment that enhances teamwork and cooperation. Past successful experience as a Project Manager.

Functional Responsibilities: Manages multiple concurrent task assignments. Is responsible for assigning staff to projects and monitoring progress as required to meet deadlines and cost goals. Excels in expertise using project management software to manage staff and costs. Is the senior point-of-contact for the Contracting Officer's Technical Representative (COTR). Is primarily responsible for contract compliance.

SR. PROGRAM MANAGER / DIRECTOR

Minimum Education: A Bachelor's degree from an accredited university in business, engineering, or an area related to the technical focus of the program.

Minimum Experience: Must have a minimum of ten (10) years of experience in management. Will generally handle contracts with more than five projects. Has experience as Program Manager and has demonstrated expertise in developing cost estimates and staffing requirements to meet customer schedule expectations.

Functional Responsibilities: Manages all contract work and supervises Project Managers. Is a primary company representative to meet with the Government Contracting Officer (CO) and the Contracting Officer's Technical Representative (COTR). Establishes and manages required subcontracting relationships and obtains third party services for customers. Has authority to negotiate with customers and to enter into binding agreements with customers.

GSA AWARDED LABOR RATES

Labor Category	1/31/05- 10/19/05	10/20/05 - 10/19/06	10/20/06 – 10/19/07	10/20/07 – 10/19/08	10/20/08 – 10/19/09
Jr. Technical Trainer	46.74	48.61	50.55	52.57	54.67
Technical Trainer	58.31	60.64	63.06	65.59	68.21
Sr. Technical Trainer/Manager	88.09	91.61	95.27	99.08	103.05
Sr. Graphics Artist	89.94	93.53	97.27	101.17	105.21
Applications Programmer	64.34	66.91	65.59	72.37	75.26
Instructional/Courseware Designer	75.20	78.20	81.33	84.58	87.97
Sr. Instructional/Course Designer	86.38	89.83	93.42	97.16	101.05
Technical Writer	74.02	76.98	80.06	83.26	86.59
Jr. Support Engineer	49.58	51.56	53.62	55.76	57.99
Sr. Technical Writer	88.41	91.94	95.62	99.45	103.42
Jr. Engineer/Analyst	75.38	78.39	81.53	84.79	88.18
Network Engineer/Management	100.52	104.54	108.72	113.07	117.59
Sr. Engineer/Analyst	112.55	117.05	121.73	126.60	131.66
Sr. Systems Engineer/Management	121.43	126.28	131.33	136.59	142.05
Product Manager	75.45	78.46	81.60	84.87	88.26
Project Manager	86.38	89.83	93.42	97.16	101.05
Program Manager	96.55	100.41	104.42	108.60	112.94
Sr. Program Manager/Director	130.95	136.18	141.63	147.30	153.19

USA COMMITMENT TO PROMOTE SMALL BUSINESS PARTICIPATION PROCUREMENT PROGRAMS

PREAMBLE

Global Learning Systems, Inc. provides commercial products and services to ordering activities. We are committed to promoting participation of small, small disadvantaged and women-owned small businesses in our contracts. We pledge to provide opportunities to the small business community through reselling opportunities, mentor-protégé programs, joint ventures, teaming arrangements, and subcontracting.

COMMITMENT

To actively seek and partner with small businesses.

To identify, qualify, mentor and develop small, small disadvantaged and women-owned small businesses by purchasing from these businesses whenever practical.

To develop and promote company policy initiatives that demonstrate our support for awarding contracts and subcontracts to small business concerns.

To undertake significant efforts to determine the potential of small, small disadvantaged and women-owned small business to supply products and services to our company.

To insure procurement opportunities are designed to permit the maximum possible participation of small, small disadvantaged, and women-owned small businesses.

To attend business opportunity workshops, minority business enterprise seminars, trade fairs, procurement conferences, etc., to identify and increase small businesses with whom to partner.

To publicize in our marketing publications our interest in meeting small businesses that may be interested in subcontracting opportunities.

We signify our commitment to work in partnership with small, small disadvantaged and women-owned small businesses to promote and increase their participation in ordering activity contracts. To accelerate potential opportunities please contact **Robert Kingyens, 301 624-5590 x111, 301 624-1733 (fax) ,** rkingyens@globallearningsystems.com .

**BEST VALUE
BLANKET PURCHASE AGREEMENT
FEDERAL SUPPLY SCHEDULE**

(Insert Customer Name)

In the spirit of the Federal Acquisition Streamlining Act (ordering activity) and Global Learning Systems, Inc. enter into a cooperative agreement to further reduce the administrative costs of acquiring commercial items from the General Services Administration (GSA) Federal Supply Schedule Contract **GS-35F-0029K**.

Federal Supply Schedule contract BPAs eliminate contracting and open market costs such as: search for sources; the development of technical documents, solicitations and the evaluation of offers. Teaming Arrangements are permitted with Federal Supply Schedule Contractors in accordance with Federal Acquisition Regulation (FAR) 9.6.

This BPA will further decrease costs, reduce paperwork, and save time by eliminating the need for repetitive, individual purchases from the schedule contract. The end result is to create a purchasing mechanism for the ordering activity that works better and costs less.

Signatures

Ordering Activity

Date

Contractor

Date

BPA NUMBER _____

(CUSTOMER NAME)
BLANKET PURCHASE AGREEMENT

Pursuant to GSA Federal Supply Schedule Contract Number(s) _____, Blanket Purchase Agreements, the Contractor agrees to the following terms of a Blanket Purchase Agreement (BPA) EXCLUSIVELY WITH (ordering activity):

(1) The following contract items can be ordered under this BPA. All orders placed against this BPA are subject to the terms and conditions of the contract, except as noted below:

MODEL NUMBER/PART NUMBER	*SPECIAL BPA DISCOUNT/PRICE
_____	_____
_____	_____
_____	_____

(2) Delivery:

DESTINATION	DELIVERY SCHEDULES / DATES
_____	_____
_____	_____
_____	_____

(3) The ordering activity estimates, but does not guarantee, that the volume of purchases through this agreement will be _____.

(4) This BPA does not obligate any funds.

(5) This BPA expires on _____ or at the end of the contract period, whichever is earlier.

(6) The following office(s) is hereby authorized to place orders under this BPA:

OFFICE	POINT OF CONTACT
_____	_____
_____	_____
_____	_____

(7) Orders will be placed against this BPA via Electronic Data Interchange (EDI), FAX, or paper.

(8) Unless otherwise agreed to, all deliveries under this BPA must be accompanied by delivery tickets or sales slips that must contain the following information as a minimum:

- (a) Name of Contractor;
- (b) Contract Number;
- (c) BPA Number;
- (d) Model Number or National Stock Number (NSN);
- (e) Purchase Order Number;
- (f) Date of Purchase;

(g) Quantity, Unit Price, and Extension of Each Item (unit prices and extensions need not be shown when incompatible with the use of automated systems; provided, that the invoice is itemized to show the information); and

(h) Date of Shipment.

(9) The requirements of a proper invoice are specified in the Federal Supply Schedule contract. Invoices will be submitted to the address specified within the purchase order transmission issued against this BPA.

(10) The terms and conditions included in this BPA apply to all purchases made pursuant to it. In the event of an inconsistency between the provisions of this BPA and the Contractor's invoice, the provisions of this BPA will take precedence.

****Include the following language regarding Contractor Team Arrangements in the proposed FSS IT Schedule Pricelist.****

BASIC GUIDELINES FOR USING
"CONTRACTOR TEAM ARRANGEMENTS"

Federal Supply Schedule Contractors may use "Contractor Team Arrangements" (see FAR 9.6) to provide solutions when responding to a ordering activity requirements.

These Team Arrangements can be included under a Blanket Purchase Agreement (BPA). BPAs are permitted under all Federal Supply Schedule contracts.

Orders under a Team Arrangement are subject to terms and conditions or the Federal Supply Schedule Contract.

Participation in a Team Arrangement is limited to Federal Supply Schedule Contractors.

Customers should refer to FAR 9.6 for specific details on Team Arrangements.

Here is a general outline on how it works:

- The customer identifies their requirements.
- Federal Supply Schedule Contractors may individually meet the customers needs, or -
- Federal Supply Schedule Contractors may individually submit a Schedules "Team Solution" to meet the customer's requirement.
- Customers make a best value selection.